

# Transportation and Logistics Survey Report

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### Introduction

In 2008, MEDP carried out the *Sector Assessment Project* to understand the specific challenges faced by the local NYC reuse sector. The project had three goals: (1) to identify the sector's common and unique challenges; (2) to establish a foundation for MEDP's future programs; and (3) to facilitate more effective and efficient reuse programs for the benefit of New Yorkers. The project's sector-wide survey identified transportation (and associated logistics) as one of the main challenges faced by the reuse sector. According to the survey, over 60% of participants indicated that they "need more transportation resources." In an effort to address these concerns (and ultimately facilitate more effective reuse programs) MEDP developed the *Transportation and Logistics Project (TLP)*.

The main objectives of the TLP are as follows: (1) to diagnose specific transportation and logistics issues faced by the reuse sector, (2) to research possible solutions (or best-practices) to overcome these issues, and (3) to develop and distribute resources to aid transportation decision-making and resource acquisition in the NYC reuse sector. In order to meet TLP's first objective, MEDP developed the *Transportation and Logistics Survey (TLS)* [APPENDIX 1]. This report describes the specific objectives, development, results, and findings of the survey.

# **Survey Objectives**

While the Sector Assessment Project identified that transportation and logistics issues are plaguing the reuse sector, it did not identify the specific challenges that organizations face in the everyday movement and storage of goods. The TLS was developed in order to serve two primary objectives. First, the survey seeks to characterize existing practices in the reuse sector for pick-up, storage, intra-organizational movement, and delivery of reusable materials. Second, it seeks to identify specific transportation-related needs and challenges that limit the ability of organizations to accept and/or distribute reusable materials.

# **Survey Development and Distribution**

The first step in development of the TLS was to identify general transportation practices and existing areas of concern. In order to identify these, MEDP staff members conducted several round-table focus groups with directors from member organizations. Based on the discussions from these focus groups, a draft survey was then developed to systematically identify existing practices and to identify the scale and magnitude of specific problems within existing areas of concern. MEDP staff then conducted in-person surveys with three diverse organizations to collect detailed feedback on the survey design and content. The survey was also reviewed by an expert in non-profit goods transportation. The survey was then updated to incorporate suggested changes and improvements. An outline of the final survey content is provided on the next page; the full survey is provided in the Appendix. The final survey was distributed sector-wide via email on April 5<sup>th</sup> 2012. Hard copies were also made available upon request. In order to increase the survey response rate, MEDP staff conducted a number of surveys by phone.

# **Survey Respondents**

Seventeen organizations completed the survey; of these, nine were located in Manhattan, five in Queens, two in the Bronx, and one in Brooklyn. Most of these organizations (15 out of 17) listed Manhattan as their top source of donations. Manhattan (9), Brooklyn (6), and the Bronx (6) were all identified as top recipient boroughs/counties. Responding organizations varied considerably in size, scope, and organizational mission. Organizations ranged from local branches of major international organizations to small local organizations with only a single location. These organizations accept a broad range of donated materials, including but not limited to small household goods, clothes, books, computers, theatrical goods, and building materials. Each organization accepts material donations to serve a broader purpose; among other designations, organizations identified themselves as thrift stores, high-end product exchanges, not-for-profits, charities, donation centers, social service organizations, environmental organizations, and faith-based organizations.

# **Survey Outline**

- 1. Organizational Information
- 2. Pick-Up Services
- з. Delivery Services
- 4. Intra-Organizational Transportation
- 5. Vehicles
- 6. Missed Donations
- 7. Walk-In Donations
- 8. Storage and Capacity
- 9. Potential Partnering
- 10. Budget
- 11. Materials Accepted and Exchanged

### **Key Findings**

### **Organizational Resources**

### <u>Organizations often lack the vehicle and staff resources to efficiently manage logistics.</u>

A large majority of organizations say that transportation is either important (four organizations) or very important (11 organizations) to their operations. However, despite this stated importance, many organizations struggle to provide adequate resources for transportation.

A majority (10 of 17) of organizations report that they do not own any vehicles, although these results differ by borough. While only one out of nine organizations in Manhattan own vehicles, four out of five organizations located in Queens own vehicles, and both organizations surveyed in the Bronx do as well (the one interviewed Brooklyn organization does not own a vehicle). A lack of accessibility to vehicles on-demand has been reported as a major challenge to providing a flexible and timely response in transport of donations.

The type, size, and quantity of the materials that organizations choose to accept generally determines: a) whether or not an organization owns vehicles; b) what type of vehicles they will own; and c) whether or not they choose to outsource transportation to a third party carrier. Organizations that move large, heavy, and/or specialized materials tend to operate or outsource to larger/more complex trucking systems. Organizations that accept small materials and/or quantities generally utilize smaller transportation systems (e.g. one car, van, or small truck). While most organizations have resources to accommodate "typical" donations, the frequency and volume of donations can be highly variable. Peak donation periods and unusually large donations can strain available resources, and may exceed the capacity of existing systems.

The number of full-and part time staff dedicated to transportation and logistics varies considerably between organizations. While larger organizations often have considerable staff resources dedicated for transportation, in smaller organizations, staff must often divide their time between several organizational roles. More than half of the organizations do not employ any full time logistics managers, and a few do not even have part time logistics managers.

### Lacking resources limit an organization's ability to respond to donation requests, and can lead to lost donations.

Four organizations report regularly having to turn-down donations because they cannot handle the transportation of the donation; 10 organizations report having to do so at least occasionally. Although these numbers are not overwhelming, several interviewees voiced that lost donations are their greatest transportation-related concern. Lack of vehicles (including size and availability of vehicles in addition to the overall lack of vehicle ownership) and lack of staff --- compounded with an inability to meet a donor's timeframe --- are the main reasons why organizations must reject donations. Most organizations are aware of their transportation limitations: only five organizations report regularly accepting materials that they know are difficult to transport. Although donation rejections could result in a missed reuse opportunity, 10 organizations do report that they regularly refer donors to other organizations in cases when they cannot handle the transfer of the materials.

# Organizations often lack the technical expertise to manage logistics internally and/or the organizational will to invest in improvements.

A number of responding organizations stated that the operational priorities of not-for-profit reuse organizations are focused on serving their organizational missions. While logistics management plays an important role in serving the broader goals of a reuse organization, goods transportation is often considered secondary to an organization's other functions. As stated above, particularly in smaller organizations, staff must often serve multiple roles within an organization; as a result, logistics activities are sometimes managed by staff with little training and previous experience in the field. Lacking expertise, combined with sparse resources and an organizational failure to recognize the broader impacts of transportation can lead to unaddressed logistics challenges, and ultimately to a limited scope of transportation services offered by the organization.

### Most organizations prefer to use third-party services for logistics activities.

Recognizing that logistics management requires specific expertise, the majority of reuse organizations would prefer that these operations be performed by an outside expert. Ten of 13 responding organizations stated that, if costs were equal, they would prefer to outsource transportation and logistics. The vast majority of organizations that do not employ staff members specifically to manage logistics prefer to outsource their operations. Among organizations that do employ more than one staff member to manage logistics, the opinion on whether or not transportation should be outsourced is evenly split.

Twelve of the 17 responding organizations currently utilize third-party carrier for at least some of their transportation operations. Six of these organizations utilize outside carriers for all of their transportation operations. Despite high usage of third-party services, the survey identified little uniformity among the services utilized. Eight organizations identified nine third-party carrier services that are currently is use by the sector; these are listed in the table below.

List of Third-Party Carrier Types Used by the Sector	# of Organizations that Utilize the Service
Large Trucking Broker/Logistics Manager	1
Nonprofit Donation Logistics and Transportation Org.	1
Large Trucking Company	1
Midsized Trucking Company	1
Small Trucking Company	1
Moving Company	1
Bike Courier / High Speed Messenger Service	2
Small Parcel Shipper	1
Donated Trucks from non-logistics company	1

As can be seen from the table, only one type of service (bike courier) was identified by two respondents. In addition to identifying the services in use, respondents identified their current satisfaction with existing services. Five of the nine services were rated a '6' or above on a 1-to-10 "happiness with third-party services scale" (0 was completely unhappy, 10 was completely happy, and 5 was neutral). The other four organizations rated their services exactly a '5'; none of the organizations had overall negative feelings toward their third-party carriers. This suggests that although the types of carriers vary, organizations have the ability to choose the appropriate third-party carrier for their organization's needs.

### Transportation costs cannot be analyzed in detail due to a lack of response to related survey questions

Only a few organizations were willing to provide detailed transportation cost information; as a result, a cost comparison of internal and outsourced transportation could not be conducted. Among those providing responses, large organizations were disproportionately represented. While some organizations were unable to answer cost-related questions due to privacy concerns, other interviewees were unable to respond to due to their own lack of access to cost information within their organization. Even among organizations that did provide a response, values provided were general estimates. Due to the lack of responses provided and the bias among respondents, no general conclusions could be determined from the information provided.

### **Location Accessibility**

### Organizations and donors have limited access to parking, leading to frequent parking tickets.

Parking availability both for donors and for an organization's own vehicles is another common challenge. A majority of organizations (10 of 17) do not have a designated parking spot. Of the organizations that do have designated parking spots, only one organization has access to a designated on-street parking spot (spots are usually in a garage, yard, lot, etc.). All seven organizations that responded as having "access to a designated parking areas" are located in the Bronx and Queens; none of the organizations in Manhattan or Brooklyn have access to designated parking areas. Organizations were also asked to rate their donor's accessibility to 1) metered parking, 2) free parking (unmetered on-street), and 3) designated free parking (parking lot). For all three types of parking, results were mixed; therefore, it is difficult to draw solid conclusions. However, during several interviews it was pointed out that while free or metered parking may be "physically close" to an organization (and thus reported as "accessible"), the availability of spaces to donors during organizations' working hours is poor.

A lack of available legal parking often results in donors and organization employees having to park illegally. Seven of 16 organizations report that donors at least occasionally receive NYC parking tickets, including four out of nine Manhattan organizations, one of the five Queens-based organizations, both Bronx locations, and the sole responding Brooklyn location. A majority of organizations that own a vehicle report receiving NYC parking tickets themselves. In addition, half of the organizations that rent vehicles report that these vehicles at least occasionally receive NYC parking tickets.

Some organizations did identify successes in addressing parking challenges. One organization was able to obtain designation of a loading zone for their operations from the New York City Department of Transportation. Another organization identified the existence of a city parking permit for non-profit organizations that could potentially eliminate the majority of parking fines for organizational vehicles; however, the method, requirements, and success rate for obtaining this type of permit remain unclear.

### Parking challenges can be exacerbated by building inaccessibility for final goods delivery and drop-off.

Six out of eight Manhattan-based organizations are located on or above the 2<sup>nd</sup> floors of the buildings that they occupy. Although all of these organizations do have access to elevators (freight elevators in most buildings), the need to move goods to higher floors creates a drop-off challenge. High-demand for elevators from multiple building uses can cause significant delays in delivery; in many locations where legal parking is lacking for drop-off of materials, these delays increase the risk of parking fines. Additionally, elevator failures may delay or prevent drop-off of materials.

### Specific equipment is needed for the loading/unloading of donated materials.

The equipment that organizations commonly utilize for loading/unloading donated materials is determined by both a) the scope of an organization's operations; and b) the type/size/quantity/weight of the materials that the organization accepts. Organizations that commonly accept larger/heavier materials and/or smaller materials in very large (possibly palletized) quantities have access to heavy machinery such as pallet jacks and forklifts. These organizations are also often larger in terms of scope of operations. Smaller organizations tend to accept smaller, lighter materials in smaller quantities. Generally, these organizations use baskets, bins, wheeled carts, and/or hand trucks to load/unload donated materials

### Most reuse organizations are located in areas that are relatively easy to access via mass transit.

The majority of surveyed organizations are highly accessible by public transportation. Thirteen of 16 responding organizations' locations are within five blocks of a New York City Subway station; sixteen of 17 organizations are located within five blocks of a New York City bus stop. For organizations that generally accept donations small enough in size and weight to be transported by a transit rider, public transportation provides a good method of access for drop-off of donations.

### **Inter-Organizational Cooperation**

# Most organizations are willing to explore transportation coordination and jointly contracting with another organization to procure third-party services.

In general, organizations demonstrated at least some willingness to explore joint/cooperative contract agreements with other organizations to procure efficient third-party transportation services. Ten of 12 responding organizations indicated at least some willingness to pair with another reuse organization to share transportation services; the remaining two were undecided. A majority of reuse organizations (11 of 14 respondents) said that they are at least somewhat willing to jointly contact with another reuse organization to procure third party carrier services. The three other responding organizations were undecided.

### Organizations are mostly unwilling to share/lend their own transportation resources.

There appears to be a general unwillingness in the sector to lend transportation resources (including trucks and drivers) to other organizations. Only five organizations responded when asked whether or not they would be willing to lend their resources, although this is likely due to the fact that only seven organizations own vehicles. While three organizations were identified as having lent their transportation services to other reuse organizations in the past, only a single organization was identified as being somewhat willing to do so in the future. Of the remaining organizations, two were completely unwilling, one was somewhat unwilling and the last was undecided. When asked why they would not be willing to lend resources, organizations identified a number of common concerns, including liability, driver compensation and employment limitations, and alignment (or lack thereof) of organizational missions.

# <u>Some organizations have recognized benefits for themselves and for the sector from coordinating with other reuse organizations; however, some organizations have little communications with others in the sector.</u>

A number of organizations indicated that they already coordinate with others in the sector. Those who are familiar with staff managing operations for similar organizations are able to reach out for advice in dealing with new challenges. Often, organizations must refuse a donation because it includes a material that they cannot accept, that they do not have room to store; or that they do not have the resources to transport it in a necessary timeframe. Familiarity with the missions and operations of other organizations allows staff to refer potentially "lost" donations to another organization, or to work with other organizations to distribute materials in the event of an extremely large one-time donation. Despite recognized benefits from inter-organizational communication, several interviewees admitted having little to no regular contact with personnel at other organizations.

### Other Challenges

### The majority of organizations offer donation pick-up services only during weekday business hours.

A majority of organizations (15 of 17) offer pickup services. Most organizations (10) perform pickups on a daily or weekly basis; however these services are generally offered only during weekday business hours. Sector-wide, almost all pick-up service is offered between 9 AM and 3 PM Monday through Friday. These pickup times are often undesirable to individuals making donations, as those who work outside the home may have difficulty being available during these hours.

# <u>Pick-up services are constrained by available resources; lacking vehicle, staff, space, and services lead to missed donations.</u>

To compound the above problem, reuse organizations often have to turn down willing donors because of lacking staff and vehicles. Twelve of 15 responding organizations have pre-conditions that must be met before offering delivery services to donors. Many organizations (8) only offer pickup services if the item meets height, weight, quantity and/or value qualifications. These qualifications were established to prevent the use of scarce organizational resources to pick up goods that are of limited value to the organization or that could be dropped off relatively easily by a donor. Eight organizations claim that they must occasionally (monthly or semi-monthly) have to turn down donations; six other organizations do so on at least a weekly basis, and four of those six do so multiple times weekly. Twelve of these 14 organizations list logistical challenges as a primary reason why donations are turned down.

Specific issues identified include: "organization cannot meet donor's timeframe (vehicle availability)", "organization's vehicles cannot handle material", and "organization does not have any vehicle".

### Space concerns exist but are generally considered less severe than other transportation concerns

Although an entire section of the survey was dedicated to "storage and capacity," lacking storage space was not identified as a major logistics challenge by most organizations. While eight organizations stated that they must occasionally deny donations because their location is at maximum capacity, only one organization reported having to do so regularly. Eleven organizations reported that if they are unable to accept a donation due to space constraints, they would refer the donation to another reuse organization.

### **Conclusions**

As discussed earlier, the key objectives of this survey were to identify the specific transportation-related needs and challenges that limit the ability of organizations to accept and/or distribute reusable materials and to identify existing practices in the material-reuse sector. As can be seen in the previous section, despite considerable variability in organizational missions, size, available resources, scope of operations, and materials accepted, a number of common transportation challenges exist in the sector. The table below summarizes the specific challenges to the sector identified in pre-survey round-table discussions and through surveying, and the understood importance of addressing these challenges identified from survey results.

### **Critical Challenges Identified by Survey**

# Pre-Survey: Perceived Importance to Sector

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	Least Critical	Moderately Critical	Most Critical
High	<ul> <li>Lack of intra- organizational communication</li> </ul>	Lack of access to vehicles	<ul> <li>Parking inaccessibility</li> <li>Inability to offer material pick-up</li> <li>Lacking financial resources</li> </ul>
Moderate	<ul> <li>Lack of storage capacity</li> <li>Dissatisfaction with third-party carrier</li> </ul>	<ul><li>Staff shortages</li><li>Limited tools for logistics management</li></ul>	<ul> <li>Building inaccessibility</li> <li>Difficulty in obtaining third- party vehicles and services</li> </ul>
Low	<ul> <li>Inaccessibility to public transportation</li> </ul>	<ul> <li>Limited hours of operation</li> <li>Lack of interorganizational coordination</li> </ul>	

As can be seen from this table, the most critical challenges facing the sector include: 1) inability to pick-up potential donations due to time and resource constraints; 2) limited financial resources for logistics operations and management; 3) difficulty in obtaining flexible and affordable third-party transportation on-demand; 4) difficulty parking at pick-up locations and especially organizations' own locations; and 5) difficulty in moving goods into/out of inaccessible buildings.

While a few large organizations do have complex logistics systems managed in-house by expert staff, most of the surveyed organizations have little to no permanent staff dedicated to transportation. Fewer than half of the surveyed organizations own one or more vehicles, including only one of nine Manhattan-based organizations. Smaller organizations generally recognize that material transportation could likely be managed more effectively by third-party logistics experts than by multi-tasking staff members, and even some of the larger organizations indicate that if costs were equal, they would prefer to utilize third-party transportation service for their everyday transportation needs. Even among the largest organizations that prefer to operate their own their own fleets, unusual donations (by size or material) may require the use of specialized equipment that they do not own (although

this is uncommon – often corporations providing large donations transport the goods to warehouse locations). Inability to quickly respond to a request for transportation of donated goods may lead to a missed opportunity for donation.

Budget constraints, organizational priorities, and legal realities limit the ability of organizations to improve their transportation resources. Storage, parking, and labor costs are extremely high in New York City, making obtaining new vehicles and staff extremely difficult. Respondents were overwhelmingly willing to explore opportunities to coordinate their activities with those other organizations to achieve operational efficiencies; for example, small organizations with infrequent or small volumes of goods could jointly contract with other organizations to achieve new economies of scale in obtaining third-party services. However, organizations were overwhelmingly unwilling to share their own resources (staff and vehicles) with other organizations due to liability concerns, labor limitations, and differing organizational missions. These results suggest that improving the ability of organizations to obtain affordable third-party services on-demand is likely a more realistic option for achieving new logistics efficiencies than direct coordination between organizations.

It is also clear from survey results that at many reuse organization locations, there is very little legal parking available for unloading of donations by both donors and organizational staff. Parking is also often lacking at pick-up locations, especially in Manhattan. This lack of available parking leads to wasted time and fuel and to expensive parking fines. Donors and organizations must transport goods from the location of a vehicle into a building, sometimes requiring significant staff resources and specialized equipment. This process can be made more difficult when organizations are located above the ground level (as most Manhattan-based organizations currently) and must rely on shared building elevators for goods transport. In addition to wasting scarce resources, these drop-off difficulties serve as a deterrent to future donations.

Most organizations are located in areas that are easily accessible by public transportation; those that accept small goods donations that could be transported by donors via transit should ensure that donors are aware of this option. Organizations that sometimes or always accept donations that require the use of a motor vehicle will need to explore options for improving parking conditions for their own vehicles as well as for donors. One organization successfully petitioned for a loading zone; however, with extreme demand for limited curb space in the city, other organizations will likely need to make an extremely strong case demonstrating the their critical needs and the broader benefits of their operations to the community in order to repeat this success. Innovative options, such as designation of a specific parking spot only during dedicated "drop-off" hours or permitted double-parking by donors should be explored. While a city permit does exist to allow permitted double-parking by a non-profit organization's own vehicles, materials reuse organizations have had mixed success in obtaining this permit. With the potential to save hundreds or even thousands of dollars in unnecessary parking fines, organizations that own their vehicles should seek or continue to pursue this permit.

### **Next Steps**

### Logistics

In general, organizations ascribe to one (or more) of three archetypical transportation practices: owning vehicles, renting vehicles, and outsourcing to third party carriers. Several organizations have successfully implemented two or more of these practices. There are clear benefits to doing so; often, the shortcomings of an organization's main transportation mode can be overcome by the incorporation of a second transportation mode (for example, use of a third party carrier for timely movement of a donation that cannot be accommodated by an organization's own vehicle).

Through surveying and interviews, the following list of pros and cons associated with each of these transportation options was compiled. This chart provides decision-making guidance for organizations that are considering overhauling or supplementing their current logistics operations.

# **Pros and Cons of the Three Archetypical Transportation Practices**

Owning	Vehicles	Renting	Vehicles	Outsourcing to 3	3 <sup>rd</sup> Party Carrier
Pros	Cons	Pros	Cons	Pros	Cons
<ul> <li>Allows for organizations to have complete control over transportation. This includes control over each of the following areas:         <ul> <li>Materials accepted</li> <li>Quantity of materials accepted</li> <li>Range (distance) of pick-up services</li> <li>Hours in which pick-up services are offered; schedule of pick-ups</li> </ul> </li> <li>Allows for organizations to train staff (drivers) on how to properly accept/reject donations; the drivers are the face of the organizations.</li> <li>Organization may be eligible for NYCDOT Annual On-Street Parking Permit for Non-Profits</li> </ul>	Managing logistics is time-consuming and requires expertise     Requires significant financial investment:	<ul> <li>Organization only pays for vehicle costs when demand exists</li> <li>Allows for complete control of transportation, once the vehicle is rented and picked-up</li> <li>Does not require vehicle parking or significant vehicle maintenance investment</li> <li>Some rental companies offer discounts to notfor-profit organizations</li> </ul>	<ul> <li>Requires investment in fuel and insurance</li> <li>Requires organizational management of logistics</li> <li>Requires an organizational driver:         <ul> <li>May be difficult to obtain on part-time or on-demand basis</li> <li>Inexperienced driver may lack expertise required to vet donations and for difficult deliveries (e.g. knowledge of equipment/insuran ce needs)</li> </ul> </li> <li>Specific vehicle may be unavailable when needed</li> <li>Requires travel to location to pick-up vehicle</li> <li>Ineligible for NYCDOT Annual On-Street Parking Permit for Non-Profits</li> </ul>	Responsibility for logistics management transferred from organizational staff to carriers:  Carriers have better expertise in logistics management and delivery practices  Staff can concentrate on other organizational priorities  Organization only pays for transportation services when demand exists  Some 3 <sup>rd</sup> party carriers offer discounts to not-forprofit organizations	<ul> <li>Costs may be high, especially for occasional users</li> <li>Organizations have less control over scheduling</li> <li>Drivers not directly hired by organization:         <ul> <li>Still represent the face of the organization</li> <li>May need to vet donations for quality</li> </ul> </li> </ul>

### **Parking**

It is clear from the survey results that parking, both at organizations' own locations and during pick-ups and drop-offs, is a major challenge for NYC's material reuse organizations. Organizations can take some proactive steps to overcome existing parking difficulties.

### **Curb** regulations

In New York City (and particularly in Manhattan), demand for parking is extremely high; as a result, it is very difficult for organizations to obtain designated parking at organizational locations. Organizations may petition the city, either directly or through a community board, for a change in parking regulations; however, given the scarcity of parking space available, organizations are unlikely to obtain a designated spot without meeting a significant burden of proof demonstrating the value of the organization to the community and the detrimental impacts to the organization resulting from lacking parking. Before requesting a change in parking regulation at an organizational location, the organization should have the ability to demonstrate direct costs of parking fines on the organization, impacts on donors (financial costs as well as resulting influence on likelihood of future donations), and broader impacts on the local community (e.g. traffic impacts of double-parked trucks, lost social services from the organization, etc). While obtaining a change in parking regulation is extremely difficult, it is not impossible; during one of our in-depth interviews, it was revealed that one organization was able to successfully apply for and obtain a designated parking spot from the city.

### **Not-for-profit parking permits**

The NYC Department of Transportation (NYCDOT) offers an Annual On-Street Parking Permit for not-for-profit organizations operating in the five boroughs. According to NYCDOT's ePermits website:

"This permit is intended to facilitate not-for-profit organizations in their daily performance of duties on New York City Streets, as specified in Section 4-08(o) of the NYC Traffic Rules... These duties include but are not limited to the following: the transportation of the handicapped, the delivery of goods and services to the homeless, and the transportation of food to the homebound or elderly."

... (This permit will) allow vehicles to have LIMITED standing/parking privileges at curbsides marked "No Standing Except Trucks Loading and Unloading", "No Parking Anytime", or specific hours, and at meters.

This permit would allow material reuse organizations engaged in the movement of donations to access a variety of parking spaces in the city that would otherwise result in a parking fine; *however*, *t*his permit may only be used for parking of organization-owned vehicles. Organizations who own their own vehicles and receive parking tickets during material drop offs and pick-ups should apply for this permit via NYCDOT's ePermit website (available at <a href="this link">this link</a>).

### Communication within the Sector

As stated earlier, some organizations already coordinate with other organizations in the sector and reap the benefits of doing so. Survey results indicate that reuse organizations develop a substantial amount of institutional knowledge, particularly in the area of transportation and logistics. In order to address new transportation-related challenges, material reuse organizations should seek out the advice and expertise of experienced colleagues in the sector, whether through direct communications or through ReuseNYC.

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### **Development and Execution**

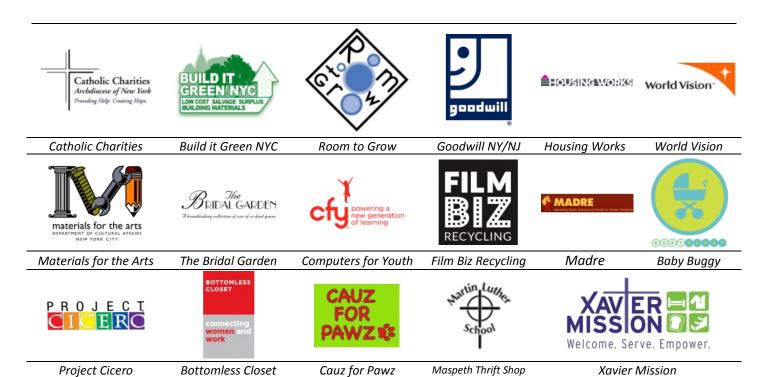
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### Survey Participants

We are thankful to each of the 17 organizations that completed the 2012 Transportation and Logistics Survey.



The **NYC Center for Material Reuse (MEDP)** was established in late 2005 as a joint effort between The City College of New York and the NYC Department of Sanitation's Bureau of Waste Prevention, Reuse and Recycling to assist New York City's materials exchange and reuse sector.

### **Appendix A: Transportation and Logistics Survey**



# **Materials Transportation and Logistics Survey**

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### **Survey Purpose**

Every reuse organization in New York City, no matter the size of the operation or the grandness of the endowment, faces transportation and logistics challenges. In order to help reuse organizations to overcome these challenges, the <a href="NYC Center for Material Reuse">NYC Center for Material Reuse</a> (NYC MEDP) is currently undertaking two transportation-related initiatives. This survey is a key component to the success of both of these initiatives.

- 1. NYC MEDP is developing a **Materials Transportation and Logistics Handbook** that will detail best-practices and procedures for transportation of reusable materials. This guidebook will provide practical advice to reuse organizations to solve everyday challenges related to goods movement. The results of this survey will be used to identify the current state-of-the-practice in transportation of reusable goods by organizations of varying sizes moving an assortment of goods with a diversity of available resources (or lack thereof).
- 2. NYC MEDP is also evaluating the potential for establishing innovative partnerships between two or more reuse organizations, or between reuse organizations and third-party carriers. The goal of this work is to identify new institutional or informal arrangements that will allow for more efficient use of existing transportation resources and that will improve the ability of reuse organizations to identify affordable transportation options in a timely manner. In addition to this survey, which will examine the willingness of reuse organizations to pursue innovative partnering opportunities, NYC MEDP will be conducting a survey of third-party transportation providers to better understand the willingness and ability of local freight carriers to meet the needs of the sector.

### **Data Use and Privacy**

All data collected from this survey will be accessible solely to NYC MEDP staff for the evaluation of current transportation practices and opportunities for improvement in the material reuse sector. All information will be aggregated for analysis, and **NO** specific identifying information about an individual organization will be made available to the public. Identifying information **IS** being collected to allow NYC MEDP staff to follow up with participating organizations 1) in case of the need for response clarification or 2) to further explore partnering opportunities with interested organizations.

### **Directions for Completing the Survey**

To complete the survey, follow the steps described below. The survey should take **about 35 minutes** to complete. If needed, NYC MEDP will be happy to assist your organization by email, by phone, or in-person to complete the survey. If you would like assistance, please contact NYC MEDP staff by phone (212-650-8534) or email (transportation@nycmedp.org).

The survey is being distributed as a Microsoft Word file to allow for off-line electronic completion. <u>Please</u>

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### To complete the survey **electronically**:

- 1. Open the survey document, and save it to your computer.
- 2. Fill in the survey electronically (see below for description of question types). Respondents are not required to fill out questions in the survey that are irrelevant to their organization. To allow for easier navigation of the survey, *logical directions* are provided in red italics and <u>hyperlinks</u> are provided in blue. To move to the next relevant question, hold down the *Ctrl* key and click on the hyperlink.

Question Type	Directions
Text response ( Text )	Click inside the box and then type your entry.
Single-answer multiple choice ( )	Click inside the circle to choose <b>ONE</b> response.
Multiple-answer multiple choice ( ✓ )	Click inside <b>ONE OR MORE</b> boxes to choose one
Widitiple-allswer multiple choice (	or more responses.

- 3. Make sure you **SAVE YOUR WORK** as you progress to prevent information from being lost.
- 4. Save your **COMPLETED** survey.
- 5. Return the file as an email attachment to <a href="mailto:transportation@nycmedp.org">transportation@nycmedp.org</a>

### To complete the survey **manually**:

- 1. Print the survey (or request a printed copy to be mailed to you by NYC MEDP).
- Fill out the survey by hand. Respondents are not required to fill out questions in the survey that are irrelevant to their organization. To allow for easier navigation of the survey, logical directions are provided in red italics.
- 3. Return the survey by postal mail to:

NYC Center for Material Reuse City College of New York 140<sup>th</sup> Street & Convent Avenue Steinman Hall, Room 187 New York, NY 10031

**OR** scan your completed document and return the file as an email attachment to <a href="mailto:transportation@nycmedp.org">transportation@nycmedp.org</a>.

# **SECTION 1. ORGANIZATIONAL INFORMATION**

The transportation needs of individual reuse organizations will vary considerably based on organizational goals, geographic locations served, and available resources. Information provided in this section will allow NYC MEDP to:

- 1) Define specific sub-sectors for evaluation of best practices;
- 2) Identify geographic locations for the purpose of evaluating road and parking conditions; and
- 3) Identify geographic overlap for the purpose of evaluating future opportunities for organizations interested in partnering.

1.1 Location Name:	
1.2 Name of Parent Organization (If applicable):	
1.3.1 Location Street Address:	
1.3.2 City:	
1.3.3 State:	
1.3.4 ZIP:	
1.4 How would you classify your organization? (F	Please check all that apply)
Thrift Store (Retail)	High-end Product Exchange
Not-for-Profit Organization	Charity Organization
Donation Center	Mail-in Materials Exchange
Material Reuse Organization	Online Materials Exchange
Social Services Organization	Environmental Education Organization
Donation Warehouse / Donation Closet	Faith Based Organization
Antique Goods Exchange	
Other (please specify)	

second column, please select t	Type of Contributor	Most Frequent?
General Public		
Commercial Sector		
Other Non-Profits		
Schools, Churches, or Hospitals		
Government Agencies		
The Arts (E.g. Film & Theater)		
Other (please specify)		
the second column, please ind	) are your <u>donors</u> located? (You may sicate the location from which you mo Receive Donations from?	•
The Bronx	Acceive Donations from:	
Brooklyn		
Marchaula.		_
Manhattan		
Queens		
Queens		
Queens Staten Island		
Queens Staten Island Long Island		
Queens Staten Island Long Island Westchester		
Queens Staten Island Long Island Westchester Connecticut		

Other (please specify)

1.7 In which geograph than one response). most frequently located	In the second	_			•	
		Area		Mos	t Frequent?	
The Bronx						
Brooklyn						
Manhattan						
Queens						
Staten Island						
Long Island						
Westchester						
Connecticut						
New Jersey						
Entire USA						
International						
Other (please specify)						
						1
1.8 How important do	o you feel tran	sportation is to	your organizati	on?		
	Not Important	Somewhat Important	Important	Extremely Important	Undecided / No Response	

at all

0

Importance of

Transportation:

0

0

0

[	9 Please indicate the hours of operation during which your organization accepts walk-in	donations:
	10 Please indicate the hours during which your organization (or a third-party on behalf organization) picks up goods from donors:	of your
	11 Please estimate the number of personnel on staff responsible for managing logistics a ransportation of materials.	and/or the
	Number of full time staff members who manage logistics on a full-time basis:	
	Number of full time staff members who manage logistics amongst other duties:	
	Number of part-time staff members who manage logistics on a full-time basis:	
	Number of part-time staff members who manage logistics amongst other duties:	
	There is currently no assigned staff member responsible for managing logistics:  Other, please specify below:	
_	(Continue to Section 2 on the next page)	

# **SECTION 2: Pick-up Services**

The goals of the questions in this section are to understand the pick-up services (or lack thereof) provided by individual reuse organizations, to identify the staff resources required to perform these services, and to understand the specific conditions under which pick-up services are provided or priced.

2.1 Does your org	ganization pick up donate	d materials from donors or partner organizations?
° Yes	° <sub>No</sub>	Not Applicable / No Response
If you answered '	"NO" or "Not Applicable /	No Response" then please skip ahead to Question 3.1
2.2 About how of	ten does your organization	on pick-up materials for donation?
Once daily Multiple time Multiple time Once weekly	·	Once monthly Several times yearly Rarely (one time a year or less) Not Applicable / No Response
2.3 Is there a fee	for pick-up service?	
O Yes, always	C Yes, sometimes	No, never Not Applicable / No Response
If you answered '	"NO" or "Not Applicable /	No Response" then please skip ahead to Question 2.4
2.3.1 In what circ	umstances would your or	rganization charge a fee for delivery?

2.4 Does your organization have a driver on staff to handle pick-ups?
Yes, there are multiple staff members whose chief responsibility is driving to pick-ups Yes, there is one staff member whose chief responsibility is driving to pick-ups There is not one member of our staff whose chief responsibility is driving to pick-ups; however, employees (management and/or non-management) occasionally pick up materials from recipients No, we do not handle pick-ups internally; a third party handles all pick-ups Not Applicable / No Response Other (please specify):
2.5 PICK-UP  Are there any conditions that must be met for pick-up services to be rendered?  Yes, always  Yes, sometimes  No, never  Not Applicable / No Response
If you answered "NO" or "Not Applicable / No Response" then please skip ahead to Question 3.1
2.5.1 Select from the following list of conditions that must apply for pick-up services to be rendered. (Check all that apply)  Heavy or large items  Large quantities of items (equal-to or more than one small truckload)
(Check all that apply)  Heavy or large items

2.5	.2 Which of the following methods are employed to verify item quality?
	Appraisal Digital photograph Driver discretion Site visit; non-management employee discretion Site visit; management discretion No item quality verification is required Not Applicable / No Response Other (please specify):
	(Continue to <u>Section 3</u> below)
by	SECTION 3: Delivery Services  e goals of the questions in this section are to understand the delivery services (or lack thereof) provided individual reuse organizations and to understand the specific conditions under which delivery services are evided or priced.
3.1	Do you deliver materials to recipients or partner organizations?
0	Yes, always C Yes, sometimes No, never Not Applicable / No Response
If y	ou answered "NO" or "Not Applicable / No Response" then please skip to Question 3.4
3.2	Does your organization charge a fee for delivery?
0	Yes, always Yes, sometimes No, never Not Applicable / No Response
3.3	Are there conditions that must be met in order for a recipient to be provided delivery service?
0	Yes No Not Applicable / No Response

If you answered "NO" or "Not Applicable / No Response then please skip ahead to **Question 4.1** 

3.3.1 Please identify the condition(s) that must delivery service:	be met in order for a recipient to be provided
Please skip ahead to Question 4.1	
3.4 If your organization does not offer delivery	service, what are the reasons? (Check all that apply)
Funding not available	No vehicle available
Liability issues	No staff available
Not cost effective	Not applicable / No response
Other (please specify)	
	ganizational Transportation  derstand the means of goods movement between multiple
4.1 Does your organization have a designated p organization does not own/lease/rent/outsources.	
° Yes	Not Applicable / No Response
If you answered "NO" or "Not Applicable / No R	Response" then please skip ahead to Question 4.2
4.1.1 What types of designated parking spots are street in parking lot, off-street in garage, etc.)?	re available (e.g. on-street (free), on-street (metered), off-

4.2 Does location?	-	central donation war	ehouse or s	storage unit other than at your	
C Yes	0	No	0	Not Applicable / No Response	
4.3 Does	your organization have mu	ultiple locations?			
o <sub>Yes</sub>	O	No	0	Not Applicable / No Response	
If you an	swered "NO" or "Not Appli	icable / No Response	then please	e skip ahead to <u>Question 5.1</u>	,
4.3.1 Hov	w often does your organiza	tion transfer materia	als between	these locations?	
Once Once Once Once	ciple times daily e daily ciple times weekly e weekly e monthly er (please specify):	0 0 0 0	Once per y	nes per year vear once per year able / No Response	
		(Continue to <u>Secti</u>	on 5 below	)	
		SECTION 5:	<u>Vehicles</u>	<u>5</u>	
_	of the questions in the follo r third-party) that are avail	_		e vehicular resources (owned, le tions.	asea ¬
5.1 OW	NED OR LEASED VEHIC	LES			

If you answered "NO" or "Not Applicable / No Response" then please skip ahead to Question 5.2

Does your organization own or lease any vehicles for material transportation?

No

Yes

Not Applicable / No Response

Vehicle Type		Number Owned or Leased
Car(s):	_	
/an(s):		
Small – Midsized bo	x truck(s) (8 -18 feet):	
Large box truck(s) (2	0+ feet):	
Small – Midsized tra	iler(s) (8-40 feet with truck):	
arge trailer(s) (40-6	0 feet with truck):	
Other (please specif	y):	
Yes, once a year No, never Not Applicable		
5.1.3 Are any of you	ir venicies eco-mendiy or aiternat	tively fueled?
5.1.3 Are any of you	No	
C Yes	° No	Not Applicable / No Response then please skip ahead to Question

5.2 RENT VEHICLES
Does your organization rent vehicles for the purpose of material transport?
Yes, for every pick-up or delivery Yes, in certain circumstances No Not Applicable / No Response
If you answered "NO" or "Not Applicable / No Response then please skip ahead to <u>Question 5.3</u>
5.2.1 In what circumstances would your organization rent a vehicle?
5.2.2 For what time duration do you usually rent vehicles? (Answer may be in hours, days, weeks, months, or years)
5.2.3 Do your organization's rented vehicles ever receive New York City parking violation tickets?
Yes, multiple times monthly Yes, multiple times yearly Yes, once a year or less No, never Not Applicable / No Response

5.3 OUTSOURCED VEHICLE SERVICE
Does your organization use an independent service or third party carrier to complete pick-ups of deliveries?
Yes, always Yes, sometimes No, never Not Applicable / No Response
If you answered "NO" or "Not Applicable / No Response then please skip ahead to <u>Question 6.1</u>
5.3.1 Would you mind telling us the name of the independent service that your organization works with?
5.3.2 Please detail the circumstances under which an independent service / third party carrier is utilized:

# **SECTION 6: Missed Donations**

The goal of the questions in the following section is to quantify the impact of inadequate transportation resources on the ability of an organization to accept donated goods.

	How often does your organization turn down dour location?	onati	ons due to an inability to transport item(s) to
0000	Multiple times daily Once daily Multiple times weekly Once weekly	0000	Once monthly Less than once per month Never Not Applicable / No Response
6.2	Which of the of the following are reasons why d	lona	ions are often turned down?
Oth	Pick-up cannot be completed within donors requested pick-up is out of service area  Vehicle cannot handle material(s)  No vehicle available  Staff unavailable or limited  ner (please specify)	ueste	ed time frame
	Does your organization ever refer donors to and neport goods to your location? If so, how often?		reuse organization <u>because you are unable to</u>
0000	Multiple times daily Once daily Multiple times weekly Once weekly	0000	Once monthly Less than once per month Never Not Applicable / No Response

6.4 Please explain under what cir	cumstances you would	refer donors to another org	anization:
6.5 How often do you accept mat transportation difficulties?	erial donations that ar	e then difficult to redistribut	e <u>due to</u>
Multiple times daily	0	Once monthly	
^	0	·	
Once daily	0	Less than once per month	
Multiple times weekly	0	Never	
Once weekly	•	Not Applicable / No Respon	se
	(Continue to SE	CCTION 7)	
	(00111111111111111111111111111111111111		
SE	CTION 7: Walk	-In Donations	
The goal of the questions in the fo	•		
conditions faced by individuals de	livering goods to an org	anization's drop-off location.	
7.1 How many floors does your o	peration encompass?		
7.2 On what floor(s) of the building	ng does your location o	pperate?	
		<u> </u>	
7.3 Does your location have	0 va. 0	N. O N P 11. /	
access to an elevator?	Yes	No Not applicable /	No response
7.4 Dags your losstion have			
7.4 Does your location have access to a freight elevator?	o Yes	No Not Applicable / I	No Response
7.5 Do you accept drop-off / walk	c-in donations?		
C Yes C Yes, sometimes C	Not usually No	, never Not Applicable /	No Response

If you answered "NO" or "Not Applicable / No Response then please skip ahead to **Question 8.1** 

7.6 Do you have <u>staff</u> available to aid in the transfer of materials from the donor's vehicle to your location?					
Yes, always Yes, sometimes No, never Not Applicable / No Response					
7.7 Is there <u>equipment</u> available to aid in the transfer of materials from the donor's vehicle to your location?					
Yes, always Yes, sometimes No, never Not Applicable / No Response					
If you answered "NO" or "Not Applicable / No Response then please skip ahead to <b>Question 7.7</b>					
7.7.1 Which types of equipment are available to aid drop-offs at your location?					
Dolly(s)					
Carried baskets or bins  Wheeled cart(s), bin(s), or basket(s)					
Hand truck(s)					
Other (please specify)					
7.8 Do your donors ever receive New York City parking violation tickets when dropping off materials a your locations?					
Yes, often Yes, sometimes No, never Not Sure / Not Applicable					
If you answered "NO" or "Not Applicable / No Response then please skip ahead to Question 7.8					
7.8.1 Does your organization pay the violations for the donors?					
Yes, always Yes, sometimes No, never Not Applicable / No Response					

	Very hard to access  (>1 mile away or inaccessible)	Somewhat hard to access (1/2 to 1 mile away)	Neither hard nor easy to access  (5 blocks to ½ mile)	Somewhat easy to access  (2 - 5 blocks away)	Very easy to access  (within 2 blocks)	Not applicable / No response
Public transportation (Bus)	0	0	0	0	0	0
Public transportation (Subway)	0	0	C	0	0	0
Arterial roadways	0	0	0	0	0	0

	Inaccessible	Hard to access	Neither hard nor easy to access	Somewhat easy to access	Very easy to access	Not applicable / No response
Metered parking	0	0	0	0	0	0
Free/non-metered parking	0	0	0	0	0	c
A designated parking area (on- or off-street) for donation drop-offs	0	0	0	0	0	0
Commercial loading zones	0	0	0	0	0	0

# **SECTION 8: Storage and Capacity**

The goal of the questions in this section is to understand the storage capacity available to individual reuse organizations and to understand the extent to which storage capacity constrains operations.

8.1 How does your organization dispose of surplus materials or items that cannot be redistributed? Please describe:
8.2 Can you estimate how much storage space your organization has?
Answer in sq. feet:
8.3 Does your organization ever need to deny donations because you are at or near your maximum storage capacity?
Yes, often Yes, sometimes No, never Not Applicable / No Response
8.4 Does your organization ever refer donors to other organizations because you do not have the storage capacity to handle their proposed donation?
Yes, often Yes, sometimes No, never Not Applicable / No Response
8.5 What materials are difficult to move out of your location once you have accepted them? (Please list)

	6 Regarding the materials listed above, select whether you agree or disagree with the llowing statement:			
	The main reason these materials do not move is because they are hard to transport.			
00000	Strongly disagree  Disagree  Neither agree nor disagree  Agree  Strongly Agree  Not Applicable / No Response			
8.7	7 Once an item is claimed by a recipient does your organization have a time limit for item pickup?			
0	Yes, always Yes, sometimes No, never Not Applicable / No Response			
lf y	you answered "NO" or "Not Applicable / No Response then please skip ahead to Question 9.1			
8.7	7.1 Is this time limit in place due to storage space needs?			
0	Yes C Yes, somewhat C No C Not applicable / No response			
	(Continue to <u>Section 9</u> below)			
	SECTION 9: Potential Partnering			
	e goal of the questions in this section is to understand current partnership arrangements between reu ganizations to provide transportation services and the potential for future partnering opportunities.			
	1 Does your organization currently partner with any other reuse organization to help <u>them</u> transportations?			
0	Yes No Not Applicable / No Response			

If you answered "NO" or "Not Applicable / No Response then please skip ahead to **Question 9.2** 

	n your organization's prac help <u>them</u> transport mate	ctices including how often you currently partner with erials:		
9.2 Does vour organizati	ion ever ask another orga	nization to help with the transport of your materials?		
° Yes	° No	Not applicable / No response		
If you answered "NO" or "Not Applicable / No Response then please skip ahead to Question 9.3				
	n your organization's pra help with the transport o	ctices including how often you currently partner with of your materials:		
9.3 In the future: how willing would you be to pair with another reuse organization for transportation				
purposes? Completely willing Somewhat willing Undecided		<ul><li>Somewhat unwilling</li><li>Completely unwilling</li><li>Not applicable / No response</li></ul>		
9.3.1 Can you elaborate willingness to partner?	on any specific circumsta	nces or limitations that would affect your future		

9.4 In the future: how willin services?	g would you be to lend ar	nother reus	se organization your transportation
Completely willing Somewhat willing Undecided		0	Somewhat unwilling Completely unwilling Not applicable / No response
9.4.1 Can you elaborate on a willingness to lend resource			ions that would affect your future
9.5 Would you be willing to third-party carrier services?  Completely willing Somewhat willing Undecided		jointly con	tract with another reuse organization for  Somewhat unwilling  Completely unwilling  Not applicable / No response
9.5.1 Can you elaborate on a willingness to explore joint			ions that would affect your future
outsource delivery and pick	-up responsibilities to a th		portation services in-house or to
In-house	Outsourced		Not Applicable / No Response

9.6.1 Can you elaborate on the reasons for your preference?
(Continue to <u>SECTION 10</u> Below)
SECTION 10: Budget
The purpose of the following questions is to understand the financial resources required to support different types of transportation operations (e.g. drivers, vehicles) and to understand the cost differentials between internal and third-party transportation services. This information is <b>CONFIDENTIAL</b> ; data will be aggregated for evaluation to protect the privacy of individual organizations. If you are unable to provide this information, please skip to <b>SECTION 11</b> .
10.1 BUDGET
Can you estimate what share of your organization's total operating budget is spent on transportation resources?
10.2 BUDGET
Can you estimate a dollar value that your organization spends on transportation resources monthly o annually?
ainiuany:

## 10.3 Can you estimate your organization's monthly costs for the following transportation elements?

<u>Line Item</u>	Cost: (in Dollars)
Loans on vehicles:	\$
Financing payments on vehicles:	\$
Lease payment on vehicles:	\$
Rental cost for vehicles:	\$
Vehicle fuel costs:	\$
Vehicle maintenance:	\$
Vehicle parking:	\$
Driver salary:	\$
Logistics manager salary:	\$
Independent courier service fee:	\$

## **SECTION 11: Materials Accepted and Exchanged**

The purpose of the following questions is to understand the types, volumes, and frequencies of goods moved by an individual organization, and to identify the goods most difficult to transport and store.

#### 11.1 MATERIALS ACCEPTED AND EXCHANGED:

COLUMN A: Indicate which of the following materials you would CURRENTLY accept COLUMN B: Indicate whether or not you are willing to accept this material but are not able to currently do so due to transportation or spatial issues.

		Column A	Column B
	Question:	Would Currently Accept?	Willing but Unable to Accept?
ltem:	Choices:	A.Yes B.Yes, sometimes C.No D.N/A	A. Yes, willing to but cannot accept due to transportation concerns  B. Yes, willing to but cannot accept due to spatial concerns  C. Yes, willing to but cannot accept due to both of the above  D. N/A
Adults and/or Childr	en's Clothing		
or Shoes			
Bedding and/or Line	ens		
Books			
DVD's & other Electi			
Computers and Peri	•		
Small Appliances / E			
Large Appliances / E			
Household Furnishir	ngs		
Office Furnishings			
Office Equipment			
Office & School Supp	plies		
Musical Instruments	or Art Supplies		
Theatrical Items			
Children's Items			
Bric-a-brac			
Dress Accessories			
Household Supplies			
Personal Care Items			
Medical Equipment			
Hearing-aids and/or	Eye Glasses		
Architectural Salvag Surplus and/or Build	-		
Bicycles			
Food			

## **11.2 MATERIALS ACCEPTED AND EXCHANGED:** (continued)

**COLUMN C: Indicate how often you current receive these items.** 

**COLUMN D: Indicate the quantity of the materials you currently take in.** 

	Column C	1		Column D
	How of	iten?		Average Donation Amounts
	A.Several times of B.Once Daily C.Several times of			Small lose pieces
	D.Once weekly E. Once monthly F. Several times y G. Never	/early	C. D. E.	One bag, box, or carton-full One carload One vanload One box truck load Semi-trailer / multiple box truck loads
	Not Applicable / Walk-in	Pickup	•••	Semi daner, marapie sox diaektodas
Adults and/or Children's Clothing or				
Shoes				
Bedding and/or Linens				
Books				
DVD's & other Electronic Media				
Computers and Peripherals				
Small Appliances / Electronics				
Large Appliances / Electronics				
Household Furnishings				
Office Furnishings				
Office Equipment				
Office & School Supplies				
Musical Instruments or Art Supplies				
Theatrical Items				
Children's Items				
Bric-a-brac				
Dress Accessories				
Household Supplies				
Personal Care Items				
Medical Equipment				
Hearing-aids and/or Eye Glasses				
Architectural Salvage, Industrial Surplus and/or Building Materials				
Bicycles				
Food				

## **Appendix B: Survey Results**

The follow descriptive statistics tables are informed by responses to the *Transportation and Logistics Survey*. Each numbered table correlates directly with a question in the survey. Both quantitative and qualitative response data is provided. Qualitative data, while uncompromised, may have been reworded or reformatted to adhere to data parameters.

Notes: (1) Response data for survey questions 1.1, 1.2, 1.3.1, 1.3.3, 1.3.4 are not listed below for privacy/confidentiality purposes. (2) Responses to certain questions were not mutually exclusive. Therefore, cumulative percentages will sometimes exceed 100%.

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#### **SECTION 1: Organizational Information**

Q 1.3.2 Organization location by borough:

	Location (Borough)				# of	No Bosnonso	
	Bronx	Brooklyn	Manhattan Queens		Responses	No Response	
# of Orgs	2	1	9	5	17	0	
% of Respondents	11.8%	5.9%	52.9%	29.4%	100%	0%	

Notes: Organizations with multiple locations completed the survey with responses pertaining to only one location.

None of the organizations interviewed were located in the NYC borough of Staten Island.

Q 1.4 How would you classify your organization?

Classification Organization	Classification Organization # of Orgs % of Respondents						
Thrift store	8	47.1%					
High-end product exchange	3	17.6%					
Not-for-profit	15	88.0%					
Charity	13	76.4%					
Donation center	10	58.8%					
Mail-in product exchange	1	5.9%					
Material reuse	11	64.7%					
Online product exchange	1	5.9%					
Social service	6	35.3%					
Environmental service	3	17.6%					
Warehouse	10	58.8%					
Faith-based	4	23.5%					
Antique Exchange	2	11.8%					
Other	3	17.6%					
"Other" responses included: "government run organization" and "direct education program"							
# of respo	onses: 17   No response: 0   Response	%: 100%					

Notes: Organizations were allowed to select multiple classifications

Q 1.5 Who do you commonly accept material donation from?

Common Donors		# of Orgs		% of Respondents	
General Public	Top contributor?	16	14	94.1%	82.4%
Commercial sector	Top contributor?	15	5	88.2%	29.4%
Other not-for-profit	Top contributor?	8	0	47.1%	0%
Schools, churches, hospitals	Top contributor?	8	0	47.1%	0%
Government	Top contributor?	4	1	23.5%	5.9%
The Arts	Top contributor?	8	1	47.1%	5.9%
Other	Top contributor?	0	0	0%	0%

#### # of responses: 17 | No response: 0 | Response %: 100%

Notes: Organizations were allowed to select multiple responses for both (1) their donors (2) their top donors. **BOLDED** information pertains to common donors; ITALICIZED information pertains to top material contributors.

Q 1.6
Geographic location of common donors/material contributors:

Location of Donors		# of Orgs		% of Responde	ents		
Bronx	Top contributor?	13	2	76.5%	11.8 <b>%</b>		
Brooklyn	Top contributor?	15	2	88.2%	11.8 <b>%</b>		
Manhattan	Top contributor?	16	15	94.1%	88.2 <b>%</b>		
Queens	Top contributor?	15	2	88.2%	11.2 <b>%</b>		
Staten Island	Top contributor?	10	0	58.8%	o <b>%</b>		
Long Island	Top contributor?	11	1	64.7%	5.9%		
Westchester	Top contributor?	11	1	64.7%	5.9%		
Connecticut	Top contributor?	7	0	41.2%	0%		
New Jersey	Top contributor?	10	2	58.8%	11.8%		
Rest of USA	Top contributor?	6	0	35.3%	0%		
International	Top contributor?	2	0	11.8%	0%		
# of re	# of responses: 17   No response: 0   Response %: 100%						

Notes: Organizations were allowed to select multiple responses for both (1) common donor location (2) top donor location. **BOLDED** information pertains to common donor location; ITALICIZED information pertains to top donor location.

Q 1.7
Target geographic region of recipients/customers:

Recipient Target Re	egion	# of Org	S	% of Respon	dents
Bronx	Top region?	13	6	76.5%	35.3%
Brooklyn	Top region?	16	6	94.1%	35.3%
Manhattan	Top region?	13	9	76.5%	52.9%
Queens	Top region?	13	3	76.5%	17.6%
Staten Island	Top region?	10	0	58.8%	0%
Long Island	Top region?	6	1	35.3%	5.9%
Westchester	Top region?	4	1	23.5%	5.9%
Connecticut	Top region?	3	0	17.6%	0%
New Jersey	Top region?	5	1	29.4%	5.9%
Rest of USA	Top region?	3	0	17.6%	0%
International	Top region?	2	1	11.8%	5.9%
# of res	sponses: 17   No res	ponse: 0   Respo	onse %: 10	0%	

Notes: Organizations were allowed to select multiple responses for both (1) recipient target region (2) top target region. **BOLDED** information pertains to target regions; ITALICIZED information pertains to top target regions

Q 1.8 How important do you feel transportation is to your organization?

Importance of Transportation					# of	No
	Not important at all	Somewhat important	Important	Extremely important	Responses	Response
# of Orgs	1	1	4	11	17	0
% of Total Respondents	5.9%	5.9%	23.5%	64.7%	100%	0%

Notes: No additional notes.

Q 1.9
Please indicate the hours of operation during which your organization accepts walk-in donations:

Weakdown Weakdown

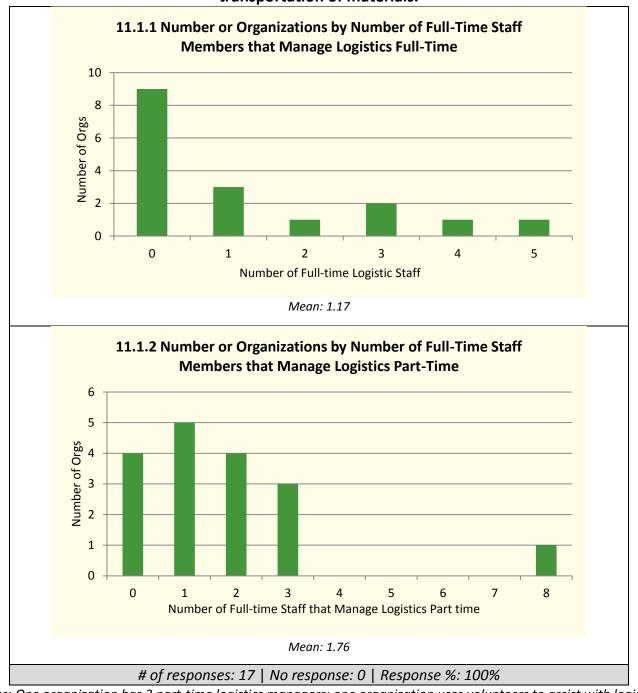
	Weekdays	Weekends
Organization A	6	7.5
Organization B	8	7
Organization C	7.5	0
Organization D	0	0
Organization E	5.5	0
Organization F	6	0
Organization G	10.1	0
Organization H	7	0
Organization I	9	0
Organization J	0	0
Organization K	10	9
Organization L	8	9
Organization M	8.5	0
Organization N	8.5	0
Organization O	9.5	8.25
Organization P	8	6
Organization Q	12	12
Average	7.3	3.5
Max	12	12
Min	0	0
Standard Dev.	3.1	4.3

Q 1.10
Please indicate the hours during which your organization (or a third-party on behalf of your organization) picks up goods from donors:

Number of Organizations Performing Material Donation Pick-ups  During Indicated Half-Hour									
		D	aring maica	ited Hall-Hour					
Half-Hour:	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday		
7:00 AM	0	1	1	1	1	1	0		
7:30 AM	0	1	1	1	1	1	0		
8:00 AM	0	2	2	2	2	2	0		
8:30 AM	0	2	2	2	2	2	0		
9:00 AM	1	11	11	11	11	10	1		
9:30 AM	1	11	11	11	11	10	1		
10:00 AM	1	12	12	12	12	11	1		
10:30 AM	1	12	12	12	12	11	1		
11:00 AM	1	12	12	12	12	11	1		
11:30 AM	1	12	12	12	12	11	1		
12:00 PM	1	13	13	13	13	12	1		
12:30 PM	1	13	13	13	13	12	1		
1:00 PM	1	13	13	13	13	12	1		
1:30 PM	1	13	13	13	13	12	1		
2:00 PM	1	13	13	13	13	12	1		
2:30 PM	1	12	12	12	12	11	1		
3:00 PM	1	12	12	12	12	11	1		
3:30 PM	1	9	9	9	9	8	0		
4:00 PM	1	9	9	9	9	8	0		
4:30 PM	1	7	7	7	7	6	0		
5:00 PM	0	6	6	6	6	6	0		
5:30 PM	0	5	5	5	5	5	0		
6:00 PM	0	4	4	4	4	4	0		
6:30 PM	0	2	2	2	2	2	0		
7:00 PM	0	2	2	2	2	2	0		
7:30 PM	0	0	0	0	0	0	0		
8:00 PM	0	0	0	0	0	0	0		
8:30 PM	0	0	0	0	0	0	0		
9:00 PM	0	0	0	0	0	0	0		
	# of re	esponses: 1	5   No resp	onse: 2   Respo	onse %: 88.2	%			

Notes: This question did not apply to one company; another was unable to answer.

Q 1.11
Please estimate the number of personnel on staff responsible for managing logistics and/or the transportation of materials.



Notes: One organization has 3 part-time logistics managers; one organization uses volunteers to assist with logistics, and one organization outsources logistics to a third party.

#### **SECTION 2: Pick-up Services**

Q 2.1

Does your organization pick up donated materials from donors or partner organizations?

	Offer	Pick-up Servi	# of	No	
	Yes	No	N/A	Responses	Response
# of Orgs	15	2	0	17	0
% of Respondents	88.2%	11.8%	0%	100%	0%

Q2.2
About how often does your organization pick-up materials for donation?

	Pick-up Frequency								
	Multiple	Onco	Multiple	Onco	Onco	Several	Once a	# of	No
	times	Once	times	Once	Once	times	year or	Responses	Response
	daily	daily	weekly	weekly	monthly	yearly	less		
# of Orgs	6	0	2	2	1	3	1	15	2
% of	40%	0%	13.3%	13.3%	6.7%	20%	6.7%	88.2%	11.8%
Respondents	4070	070	13.370	13.370	0.776	2070	0.770	88.270	11.8%

Note: This question, and every other question in this section, is not applicable to (and thus not responded to by) the two organizations that do not offer pick-up services.

Q 2.3 Is there a fee for pick-up service?

	Fe	e for Pick-up?	# of	Mo					
	Yes, always	Yes, sometimes	No, never	# of Responses	No Response				
# of Orgs	1	2	12	15	2				
% of Respondents	6.7%	13.3%	80%	88.2%	11.8%				

Note: both organizations that responded "yes, sometimes" added that they only charge a fee when paying additional laborers is needed to complete the pick-up.

Q 2.4 Does your organization have a driver on staff to handle pick-ups?

	Multiple full- time drivers	One full- time driver	Staff are drivers amongst other duties	No drivers on staff	# of Responses	No Response
# of Orgs	4	0	5	6	15	2
% of Respondents	26.7%	0%	33.3%	40%	88.2%	11.8%

Notes: At least 1 organization employs union drivers while others do not.

#### Are there any conditions that must be met for pick-up services to be rendered?

The same and the s								
	Condition	ns to render pick-	up services?					
	Yes, always	Yes, sometimes	No, never	# of Responses	No Response			
# of Orgs	8	4	3	15	2			
% of Respondents	53.3%	26.7%	20%	88.2%	11.8%			

Q 2.5.1
Select from the following list of conditions that must apply for pick-up services to be rendered.
(Check all that apply)

	# of Orgs	% of Respondents
Heavy or large items	3	20.0%
Large quantities of items	5	33.3%
Items are in very good condition	8	53.3%
Items that meet a minimum appraised value	1	6.7%
Items that meet a minimum value (no appraisal)	7	46.7%
In cases where donor is physically unable to drop-off materials	5	33.3%
If highly fragile materials must be transported	1	6.7%
From regular/preferred donors/businesses	6	40%
Not Applicable	4	26.7%
Total Respondents:	15	88.2%
Total Non-Response	2	11.8%

Notes: All 3 organizations that answered 'no, never' to Q 2.5 responded 'N/A' to this question. Percentages will not total 100% because organizations were allowed to select multiple responses.

Q 2.5.2
Which of the following methods are employed to verify item quality?

	# of Orgs	% of Respondents
Appraisal	1	6.7%
Digital photograph	5	33.3%
Driver discretion	6	40%
Site visit; non-management employee discretion	4	26.7%
Site visit; management discretion	6	40%
No item quality verification is required	6	40%
Not Applicable / No Response	0	0%
Other (please specify):	0	0%
Total Response=:	15	88.2%
Total Non-Response	2	11.8%

Notes: All 3 organizations that answered 'no, never' to Q 2.5 responded N/A to this question

#### **SECTION 3: Delivery Services**

Q 3.1 Do you deliver materials to recipients or partner organizations?

			•	•		
		Offer Deliver	# of	No		
	Yes	Only Sometimes	No	N/A	# of Responses	No Response
# of Orgs	1	6	10	0	17	0
% of Respondents	5.9%	35.3%	59.8%	0%	100%	0%

Q 3.2 Does your organization charge a fee for delivery?

		# of	No			
	Yes	Only Sometimes	No	N/A	Responses	Response
# of Orgs	1	1	5	0	7	10
% of Respondents	14.3%	14.3%	71.4%	0%	41.2%	58.8%

Notes: All 10 organizations that answered 'no' to Q 3.1 were not required to answer this question.

Q 3.3

Are there conditions that must be met in order for a recipient to be provided delivery service?

	Condit	ions for Deliv	# of	No	
	Yes	No	N/A	Responses	Response
# of Orgs	4	3	0	7	10
% of Respondents	57.1%	42.9%	0%	41.2%	58.8%

Notes: All 10 organizations that answered 'no' to Q 3.1 were not required to answer this question. When asked to identify what the delivery conditions are, responses were: "only special exceptions," "only in-network or preferred buyers," and "only large quantities."

Q 3.4
If your organization does not offer delivery service, what are the reasons?

	# of Orgs	% of Respondents
Funding not available	3	21.4%
No vehicle available	4	28.6%
Liability issues	4	28.6%
No staff available	4	28.6%
Not cost effective	4	28.6%
Not applicable	9	64.3%
Total Response:	14	82.4%
Total Non-Response:	3	17.6%

Notes: Two organizations did not answer this question. This question was not applicable to and thus was not answered by the one organization that routinely performs deliveries.

#### **SECTION 4: Intra-Organizational Transportation**

Q 4.1 Does your organization have a designated parking spot for its vehicle(s)?

			<u> </u>	•	
	Designated Parking Spot?			# of	No
	Yes	No	N/A	Responses	Response
# of Orgs	7	10	0	17	0
% of Respondents	41.2%	58.8%	0%	100%	0%

Q 4.1.1 What types of designated parking spots are available?

	# of Orgs	% of Respondents
Parking Lot	5	71.4%
Yard	1	14.3%
Loading Dock	1	14.3%
Garage	1	14.3%
Total Response:	7	41.2%
Total Non-Response:	10	58.8%

Notes: The 10 organizations that answered "no" to question 4.1 were not required to answer this question.

Q 4.2

Does your organization have a central donation warehouse or storage unit other than at your location?

	Central wareh	ouse or stora	# of	No	
	Yes	No	N/A	Responses	Response
# of Orgs	4	13	0	17	0
% of Respondents	23.5%	76.5%	0%	100%	0%

Q 4.3 Does your organization have multiple locations?

	Mul	tiple Location	# of	No	
	Yes	No	N/A	Responses	Response
# of Orgs	7	10	0	17	0
% of Respondents	41.2%	58.8%	0%	100%	0%

Q 4.3.1 How often does your organization transfer materials between these locations?

	# of Orgs	% of Respondents
Multiple times daily	2	28.6%
Once daily	0	0%
Multiple times weekly	0	0%
Once weekly	1	14.3%
Once monthly	1	14.3%
Several times per year	1	14.3%
Once per year	0	0%
Less than once per year	1	14.3%
Not Applicable	1	14.3%
Total Response:	7	41.2%
Total Non-Response:	10	58.8%

Notes: The 10 organizations that answered "no" to question 4.3 were not required to answer this question.

#### **SECTION 5: Vehicles**

Q 5.1 Does your organization own or lease any vehicles for material transportation?

	Own	or Lease Vehic	# of	No	
	Yes	No	N/A	Responses	Response
# of Orgs	7	10	0	17	0
% of Respondents	41.2%	58.8%	0%	100%	0%

Q 5.1.1 Which of the following vehicle types does your organization own or lease?

	# of Orgs	% of Respondents
Own or Lease Car(s):	2	28.6%
Own or Lease Van(s):	3	42.9%
Own or Lease Small Box Truck(s):	4	57.1%
Own or Lease Large Box Truck(s):	2	28.6%
Own or Least Trailer(s):	0	0%
Total Response:	7	41.2%
Total Non-Response:	10	58.8%

Notes: 3 organizations own multiple "Small Box Trucks"; 1 organization owns multiple "Large Box Trucks". The 10 organizations that responded "No" to Q 5.1 did not answer this question.

Q 5.1.2

Do the vehicles that your organization owns or leases ever receive New York City parking violation tickets?

	Owned or Leased Vehicles Get Tickets?						A/ -
	Yes, multiple	Yes, multiple	Yes, once a	No,	N/A	# of Responses	No Response
	times monthly	times yearly	year or less	never	, , .		
# of Orgs	1	3	0	2	0	6	11
% of	16.7%	50%	0%	33.3%	0%	35.3%	64.7%
Respondents	Respondents 16.7%		078	33.370	070	33.370	04.770

Notes: The 10 organizations that responded "No" to Q 5.1 did not answer this question. 1 organization chose not to answer this question.

Q 5.1.3

Are any of your vehicles either eco-friendly or alternatively fueled?

	Owned or Leased Vehicles use Alt Fuel?			# of	No
	Yes	No N/A		Responses	Response
# of Orgs	0	7	0	7	10
% of Respondents	0%	100%	0%	41.2%	58.8%

Notes: The 10 organizations that responded "No" to Q 5.1 did not answer this question. In addition, follow-up question 5.1.4 (on types of fuel used and vehicles using the alternative fuel) went unanswered.

Q 5.2 Does your organization rent vehicles for the purpose of material transport?

	R	ent Vehicles?	# of	No	
	Yes	No	Responses	Response	
# of Orgs	6	11	0	17	0
% of Respondents	35.3%	64.7%	0%	100%	0%

Q 5.2.1 In what circumstances would your organization rent a vehicle?

	# of Orgs	% of Respondents
Only Large Quantity of Material / Large Items	3	60%
Only "Out of Area" or "Far" Donations	2	40%
Only During Donation Drives	1	20%
Total Response:	5	29.4%
Total Non-Response:	12	70.6%

Notes: One organization listed two of the above circumstances. All organizations that answered "no" to Q 5.2 were not required to answer this question. One of the 6 organizations that answered "yes" to Q 5.2 chose not to answer.

Q 5.2.2 For what time duration do you usually rent vehicles?

	# of Orgs	% of Respondents
24 Hours	5	83.3%
3 Days	1	16.7%
Total Response:	6	<i>35.3%</i>
Total Non-Response:	11	64.7%

Notes: All organizations that answered "no" to Q 5.2 were not required to answer this question.

Q 5.2.3

Do your organization's rented vehicles ever receive New York City parking tickets?

		и - С	A/-				
	Yes, multiple	e Yes, multiple Yes, once a No, N/A		# of Responses	No Response		
	times monthly	times yearly	year or less	never	111/7	Responses	nesponse
# of Orgs	0	1	2	3	0	6	11
% of	0%	16.7%	33.3%	50%	0%	35.3%	64.7%
Respondents	U%	10./%	33.3%	30%	0%	33.3%	04.7%

Notes: All organizations that answered "no" to Q 5.2 were not required to answer this question.

Q 5.3

Does your organization use an independent service or third party carrier to complete pick-ups or deliveries?

	Use 3 <sup>rd</sup> Party Carrier?					No
	Yes,	Only	No N/A		# of Responses	Response
	always	Sometimes				пеоропос
# of Orgs	6	6	5	0	17	0
% of	35.3%	35.3%	29.4%	0%	100%	0%
Respondents	33.370	33.370	23.470	070	100%	070

Q 5.3.1
Would you mind telling us the name of the independent service that your organization works with?

	# of Orgs	% of Respondents
Large Trucking Broker/Logistics Manager	1	10%
Nonprofit Donation Logistics and Transportation Org.	1	10%
Large Trucking Company	1	10%
Midsized Trucking Company	1	10%
Small Trucking Company	1	10%
Moving Company	1	10%
Bike Courier / High Speed Messenger Service	2	20%
Small Parcel Shipper	1	10%
Donated Trucks from non-logistics company	1	10%
Total Response:	10	58.8%
Total Non-Response:	7	41.2%

Notes: Names of carriers not included in final data. Categorizations of companies based on online research. One organization did not list their 3rd party carrier. Organizations that answered "no" to Q 5.3 did not answer this question.

Q 5.3.2
Please detail the circumstances under which an independent service / third party carrier is utilized:

	# of Orgs	% of Respondents
All / most donation transportation	4	36.4%
Only valuable items	2	18.2%
Only when owned vehicles overbooked	1	9.1%
Only when donor cannot drop off	1	9.1%
Some donation transportation (unspecified circumstance)	3	27.3%
Total Response:	11	64.7%
Total Non-Response:	6	35.3

Notes: Three organizations indicated that they sometimes use 3rd party carriers for material transportation purposes but did not detail the circumstances in which they do use the services

#### **SECTION 6: Missed Donations**

Q 6.1

How often does your organization turn down donations due to an inability to transport item(s) to your location?

	# of Orgs	% of Respondents
Multiple times daily	0	0%
Once daily	0	0%
Multiple times weekly	1	5.9%
Once weekly	0	0%
Once monthly	3	17.6%
Several times per year	2	11.8%
Once per year	4	23.5%
Less than once per year	4	23.5%
Never	3	17.6%
Not Applicable	0	0%
Total Response:	17	100%
Total Non-Response:	0	0%

Q 6.2 Which of the following are reasons why donations are often turned down?

	# of Orgs	% of Respondents
Cannot meet timeframe of donor	10	58.8%
Pick-up is out of area	9	52.9%
Vehicle cannot handle pick-up	1	5.9%
No vehicle available	5	29.4%
No staff available	9	52.9%
Pick-up would cost too much	2	11.8%
Donation doesn't meet criteria	3	17.6%
Total Response:	17	100%
Total Non-Response:	0	0%

Notes: Cumulative percentage will total over 100% because organizations were allowed to select multiple responses.

Q 6.3

Does your organization ever refer donors to another reuse organization because you are unable to transport goods to your location? If so, how often?

	# of Orgs	% of Respondents
Multiple times daily	2	11.8%
Once daily	0	0%
Multiple times weekly	1	5.9%
Once weekly	4	23.5%
Once monthly	3	17.6%
Less than once per month	3	17.6%
Never	2	11.8%
Not Applicable	2	11.8
Total:	17	100%
Total Non-Response:	0	0%

Notes: Follow-up question **6.4** asked organizations to identify the circumstances in which they refer donors to other organizations. All said they refer donors of non-relevant materials to organizations that manage those materials.

Q 6.5

How often do you accept material donations that are then difficult to redistribute due to transportation difficulties?

	# of Orgs	% of Respondents
Multiple times daily	0	0%
Once daily	0	0%
Multiple times weekly	1	5.9%
Once weekly	1	5.9%
Once monthly	3	17.6%
Less than once per month	4	23.5%
Never	6	35.3%
Not Applicable	2	11.8%
Total Response:	17	100%
Total Non-Response:	0	0%

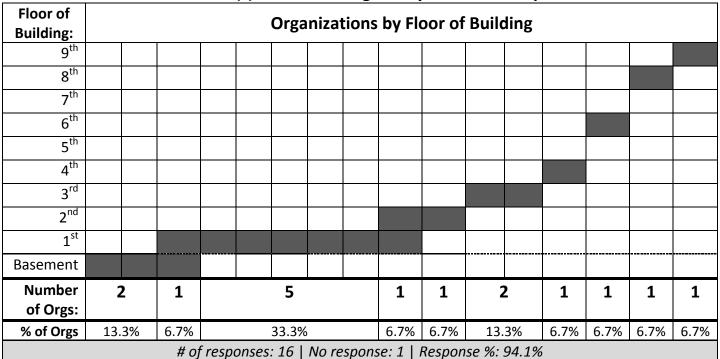
**SECTION 7: Walk-In Donations** 

7.1 How many floors does your operation encompass?

					•	
		Number of Floors			# of Bosnopsos	No Posnonso
	N/A	1	2	3	# of Responses	No Response
# of Orgs	1	13	2	1	17	0
% of Respondents	5.9%	76.5%	11.8%	5.9%	100%	0%

Notes: One organization does not have a physical location.

7.2
On what floor(s) of the building does your location operate?



Notes: One organization does not identify as having an operational location.

7.3

Does your location have access to an elevator?

	Access to	elevator at lo	# of	No	
	Yes	No N/A F		Responses	Response
# of Orgs	10	5	0	15	2
% of Respondents	66.7%	33.3%	0%	88.2%	11.8

7.4
Does your location have access to a freight elevator?

	Access to fre	ight elevator	# of	No	
	Yes	No	N/A	Responses	Response
# of Orgs	8	7	0	15	2
% of Respondents	53.3%	46.7	0%	88.2%	11.8%

7.5
Do you accept drop-off / walk-in donations?

		•						
		Accept drop-o	# of	No				
	Yes, always	Yes, sometimes	Not usually	No, never	N/A	Responses	Response	
# of Orgs	13	13 2		0	0	17	0	
% of Respondents	76.5% 11.8%		11.8%	0%	0%	100%	0%	

7.6
Do you have staff available to aid in the transfer of materials from the donor's vehicle to vour location?

- 6							
			Staff to aid dr	# of	No		
		Yes, always	Yes, Sometimes	Responses	Response		
	# of Orgs	11	5	1	0	17	0
	% of Respondents	64.7%	29.4%	5.9%	0%	100%	0%

7.7
Is there equipment available to aid in the transfer of materials from the donor's vehicle to your location?

		Equipment to aid	drop-offs?		# of	No
	Yes, always	Yes, Sometimes	Responses	Response		
# of Orgs	11	4	0	17	0	
% of Respondents	64.7%	23.5%	11.8%	0%	100%	0%

7.7.1
Which types of equipment are available to aid drop-offs at your location?

	# of Orgs	% of Respondents
Dolly/Dollies:	12	80%
Forklift(s):	6	40%
Carry Basket(s) / Bin(s):	8	53.3%
Wheeled Cart(s)/Basket(s):	11	73.3%
Hand Truck(s):	12	80%
Pallet(s):	2	13.3%
Panel Mover(s):	1	6.7%
Total Response:	15	88.2%
Total Non-Response:	2	11.8%

Notes: The two organizations that answered "no" to Q 7.7 did not answer this question.

7.8

Do your donors ever receive New York City parking violation tickets when dropping off materials at your locations?

		Donors receive	tickets?		# of	No
	Yes, often	Yes, Sometimes	Responses	Response		
# of Orgs	2	6	8	1	17	0
% of Respondents	11.8%	35.3%	47.1%	5.9%	100%	0%

Notes: Organizations that responded "Yes, often" or "Yes, sometimes" were directed to answer Q 7.8.1 "Does your organization pay the violations for the donors?"; 100% of the respondents answered "No, never"

7.9 How accessible is your drop-off location from the following types of transportation?

		Accessibility	to public trans	portation (bu	s):			
	Very hard to	Somewhat	Neither hard	Somewhat	Very easy			
	access (>1	hard to	nor easy to	easy to	to access	# of	No	
	mile away	access	access (5	access (2 –	(within 2	N/A	Responses	Response
	or	(1/2 to 1	blocks to ½	5 blocks	blocks)			
	inaccessible)	mile away)	mile)	away)	DIOCKS)			
# of Orgs	0	1	0	2	14	0	17	0
% of Total	0%	5.9%	0%	11.8%	82.4%	0%	100%	0%
Respondents	0%	3.9%	U%	11.070	02.470	U%	100%	0%

		Accessibility t	o public transpo	rtation (subv	way):			
	Very hard to	Somewhat	Very easy					
	access (>1	hard to	nor easy to	t easy to	to access		# of	No
	mile away	access	access (5	access (2	(within 2	N/A	Responses	Response
	or	(1/2 to 1	blocks to ½	– 5 blocks	blocks)			
	inaccessible)	mile away)	mile)	away)	DIOCKS)			
# of Orgs	1	1	1	2	12	0	17	0
% of Total	5.9%	5.9%	5.9%	11.8%	70.6%	0%	100%	0%
Respondents	5.9%	5.9%	5.9%	11.0%	70.6%	0%	100%	0%

		Accessi	bility to arterial	roadways:				
	Very hard to	Somewhat	Neither hard	Somewha	Vory oacy			
	access (>1	hard to	nor easy to	' I ' I to access I		# of	No	
	mile away	access	access (5	access (2	(within 2	N/A	Responses	Response
	or	(1/2 to 1	blocks to ½	– 5 blocks	blocks)			
	inaccessible)	mile away)	mile)	away)	DIOCKS)			
# of Orgs	0	0	1	2	14	0	17	0
% of Total	0%	0%	5.9%	11.8%	82.4%	0%	100%	0%
Respondents	070	U%	3.9%	11.070	02.470	0%	100%	0%

7.10
Which types of on-street parking are available for donors in the vicinity of your drop-off location?

		Donor access to metered parking:							
	Inaccessible	Hard to access	Neither hard nor easy to access	Somewhat easy to access	Very easy to access	N/A	# of Responses	No Response	
# of Orgs	1	1	2	4	4	5	17	0	
% of Total Respondents	5.9%	5.9%	11.8%	23.6%	23.6%	29.4%	100%	0%	

		Donor access to free parking:							
	Inaccessible	Hard to access	Neither hard nor easy to access	Somewhat easy to access	Very easy to access	N/A	# of Responses	No Response	
# of Orgs	1	7	2	2	3	2	17	0	
% of Total Respondents	5.9%	41.2%	11.8%	11.8%	17.6%	11.8%	100%	0%	

		Donor a						
	Inaccessible	Hard to access	Neither hard nor easy to access	Somewhat easy to access	Very easy to access	N/A	# of Responses	No Response
# of Orgs	6	0	0	3	4	4	17	0
% of Total Respondents	35.3%	0%	0%	17.6%	23.6%	23.6%	100%	0%

		D						
	Inaccessible	Hard to access	Neither hard nor easy to access	Somewhat easy to access	Very easy to access	N/A	# of Responses	No Response
# of Orgs	3	0	2	1	8	3	17	0
% of Total Respondents	% of Total 17.6% 0%	11.8%	5.8%	47.1%	17.6%	100%	0%	

#### SECTION 8: Storage and Capacity Q 8.1

# How does your organization dispose of surplus materials or items that cannot be redistributed?

	# of Orgs	% of Respondents
Re-donates	10	58.8%
Recycles	9	52.9%
Landfills	7	41.2%
Composts (on-site)	1	5.9%
Moves to storage	1	5.9%
Sells off	1	5.9%
Places in "free bin"	1	5.9%
Salvages	1	5.9%
Total Response:	17	100%
Total Non-Response:	0	0%

Notes: This was an open-ended question: organizations were allowed to input multiple answers

Q 8.2 Can you estimate how much storage space your organization has?

Organization A	150	00 sq ft	
Organization B	180	00 sq ft	
Organization C	15	00 sq ft	
Organization D	10	00 sq ft	
Organization E	12	00 sq ft	
Organization F	35,0	00 sq ft	
Organization G	20	00 sq ft	
Organization H	46,0	00 sq ft	
Organization I	30,0	00 sq ft	
Organization J	2	00 sq ft	
Organization K	10,600 sq ft		
Organization L	1,750 sq ft		
Organization M	4	00 sq ft	
Organization N	11,0	00 sq ft	
Organization O	40,0	00 sq ft	
Average	142	43 sq ft	
Max	46000 sq ft		
Min	200 sq ft		
Standard Dev.	15475 sq ft		
Total Response:	15 88.29		
Total Non-Response:	2	11.8%	

Notes: One organization does not consider themselves as having a physical storage location. Another organization did not answer the question.

Q 8.3

Does your organization ever need to deny donations because you are at or near your maximum storage capacity?

	Deny do	nation because fac	# of	No		
	Yes, always Yes, Sometimes No N/A			Responses	Response	
# of Orgs	1	8	8	0	17	0
% of Respondents	5.9%	47.1%	47.1%	0%	100%	0%

Q 8.4

Does your organization ever refer donors to other organizations because you do not have the storage capacity to handle their proposed donation?

<u> </u>						
	Refer to oth	er organization be	# of	No		
	Yes, always	Yes, Sometimes	Responses	Response		
# of Orgs	1	10	6	0	17	0
% of Respondents	5.9%	58.8%	35.3%	0%	100%	0%

Q 8.5
What materials are difficult to move out of your location once you have accepted them?

	# of Orgs	% of Respondents
Office Furniture	2	28.5%
Home Furniture	2	28.5%
Appliances and electronics	2	28.5%
Musical instruments	1	5.9%
Building materials	2	28.5%
Medical equipment	1	5.9%
Total Response:	7	41.2%
Total Non-Response:	10	58.8%

Note: Many organizations did not feel the question to be applicable. Other organizations did not answer applicably: they instead listed materials that were not popular amongst buyers/recipients. This question was open-ended: all applicable responses were coded and categorized.

Q 8.6
Regarding the materials listed above, select whether you agree or disagree with the following statement: "The main reason these materials do not move is because they are hard to transport"

	Hard to move because of transport issues?						No
	Strongly Agree	Agree	Neither Agree nor Disagree	Disagree	Strongly Disagree	# of Responses	No Response
# of Orgs	0	2	3	2	0	7	10
% of Respondents	0%	28.6%	42.9%	28.6%	0%	41.2%	58.8%

Q 8.7

Once an item is claimed by a recipient does your organization have a time limit for item pickup?

		# of	No			
	Yes, Always Yes, Sometimes No, Never N/A				Responses	Response
# of Orgs	8	3	6	0	17	0
% of Respondents	41.1%	17.6%	35.3%	0%	100%	0%

Q 8.7.1 Is this time limit in place due to storage space needs?

	Time limit because of storage space needs?					No
	Yes, Always Yes, Somewhat No N/A				Responses	Response
# of Orgs	8	3	0	0	11	6
% of Respondents	72.7%	27.3%	0%	0%	64.7%	35.3%

#### **SECTION 9: Potential Partnering**

Q 9.1

Does your organization currently partner with any other reuse organization to help them transport materials?

	Currently p	artner to aid transpor	# of Dosponsos	No Posnonso	
	Yes	No	N/A	# of Responses	No Response
# of Orgs	3	14	0	17	0
% of Respondents	17.6%	82.4%	0%	100%	0%

Notes: When asked to elaborate on their response, only three organizations obliged. One organization stated that they do not help because of liability concerns. The other two organizations only help transport materials that they re-donate.

Q 9.2

Does your organization ever ask another organization to help with the transport of <u>your</u> materials?

	Currently ask	for help with transpo	# of Posnonsos	No Posnonso		
	Yes	No	N/A	# of Responses	No Response	
# of Orgs	3	14	0	17	0	
% of Respondents	17.6%	82.4%	0%	100%	0%	

Notes: When asked to elaborate on their response, no organization obliged.

Q 9.3
In the future: how willing would you be to pair with another reuse organization for transportation purposes?

	# of Orgs	% of Respondents
Completely willing	5	33.3%
Somewhat willing	5	33.3%
Undecided	2	13.3%
Somewhat unwilling	0	0%
Completely unwilling	0	0%
N/A	3	20%
Total Response:	15	88.2%
Total Non-Response:	2	11.8%

Notes: When asked to elaborate on their response, one organization noted that, although willing, they were wary of incurring possible costs.

Q 9.4
In the future: how willing would you be to lend another reuse organization your transportation services?

	# of Orgs	% of Respondents
Completely willing	0	0
Somewhat willing	1	6.3%
Undecided	1	6.3%
Somewhat unwilling	1	6.3%
Completely unwilling	2	12.5%
N/A	11	68.8%
Total Response:	16	94.1%
Total Non-Response:	1	5.9%

Notes: When asked to elaborate on their response, only the organization that was somewhat willing to lend transportation obliged. They stated that they would be concerned with both liability issues and with the applicability of the borrowing organization to their mission.

Q 9.5
Would you be willing to explore opportunities to jointly contract with another reuse organization for third-party carrier services?

	# of Orgs	% of Respondents
Completely willing	5	31.3%
Somewhat willing	6	37.5%
Undecided	3	18.8%
Somewhat unwilling	0	0%
Completely unwilling	0	0%
N/A	2	12.5%
Total Response:	16	94.1%
Total Non-Response:	1	5.9%

Notes: When asked to elaborate on their response, two organizations were concerned about pricing. Another organization stated that they were concerned about time issues. A forth organization voiced concern that they may not have enough demand for transportation services.

Q 9.6
If costs were equal, would you prefer to keep material transportation services in-house or to outsource delivery and pick-up responsibilities to a third party?

	Prefer to in-house	or outsource transpo	# of Responses	No Posponso	
	In-house	Outsource	N/A	No Response	
# of Orgs	3	10	4	17	0
% of Respondents	17.6%	58.8%	23.5%	100%	0%

Notes: When asked to elaborate on their response, six organizations did so. One organization would keep transportation in-house because they feel their logistical system is too complex to trust to outsourcing. Of organizations that already outsource, three organizations said that they would continue to outsource because they are: happy with their courier, outsourcing saves them time, and logistics is not their "forte". One organization that currently has in-house transportation sated that they would rather outsource because it gives them: a longer pick-up window, larger available transportation fleet, and access to more logistical personnel.

#### **SECTION 10: Budget**

Notes: Response rate for this section was significantly lower than that of the other sections. Many organizations were not comfortable answering these questions. Others were not prepared to answer them: despite numerous follow-up attempts the response rate remained low.

Q 10.3
Can you estimate your organization's monthly costs for the following transportation elements?

Line Item	Avg. Cost:	# of Response	Median	Min.	Max	# No Response
Loans on vehicles:	\$	0	-	-	-	17
Financing payments on vehicles:	\$	0	-	-	-	17
Lease payment on vehicles:	\$1,000	1	-	-	-	16
Rental cost for vehicles:	\$725	2	-	\$250	\$1,200	15
Vehicle fuel costs:	\$291.67	3	\$250	\$125	\$500	14
Vehicle maintenance:	\$533.33	3	\$500	\$100	\$1,000	14
Vehicle parking:	\$300	1	-	-	-	16
Driver salary:	\$6,583	3	\$9,000	\$750	\$10,000	14
Logistics manager salary:	\$3,500	1	-	-	-	16
Independent courier service fee:	\$300	1	-	-	-	16

## SECTION 11: Materials Accepted and Exchanged

Q 11 Column A Indicate which of the following materials you would CURRENTLY accept:

Item		Yes, sometimes	No	N/A	# of Responses	No Response
Adults and/or Children's Clothing or Shoes	1	12	4	0	17	0
Bedding and/or Linens	1	10	6	0	17	0
Books	1	10	6	0	17	0
DVD's & other Electronic Media	1	9	7	0	17	0
Computers and Peripherals	0	7	10	0	17	0
Small Appliances / Electronics	0	9	8	0	17	0
Large Appliances / Electronics	0	6	11	0	17	0
Household Furnishings	0	7	10	0	17	0
Office Furnishings	1	4	12	0	17	0
Office Equipment	1	3	13	0	17	0
Office & School Supplies	1	5	11	0	17	0
Musical Instruments or Art Supplies	1	9	7	0	17	0
Theatrical Items	1	5	11	0	17	0
Children's Items	1	7	9	0	17	0
Bric-a-brac	0	6	11	0	17	0
Dress Accessories	1	9	7	0	17	0
Household Supplies	1	6	10	0	17	0
Personal Care Items	1	9	7	0	17	0
Medical Equipment	1	2	14	0		0
Hearing-aids and/or Eye Glasses	1	5	11	0	17	0
Architectural Salvage, Industrial Surplus and/or Building Materials	0	3	14	0	17	0
Bicycles	0	5	12	0	17	0
Food	1	4	12	0	17	0

Q 11 Column B
Indicate whether or not you are willing to accept this material but are not able to currently do so due to transportation or spatial issues.

	Willing to ac	cept item,	-				
		due to:					
ltem	Transportation concerns	I BOTH I N/A		N/A	# of Responses	No Response	
Adults and/or Children's Clothing or Shoes	0	0	1	16	17	0	
Bedding and/or Linens	0	0	1	16	17	0	
Books	0	0	1	16	17	0	
DVD's & other Electronic Media	0	0	1	16	17	0	
Computers and Peripherals	0	0	1	16	17	0	
Small Appliances / Electronics	0	0	1	16	17	0	
Large Appliances / Electronics	0	0	2	15	17	0	
Household Furnishings	1	1	1	14	17	0	
Office Furnishings	1	0	1	15	17	0	
Office Equipment	1	0	0	16	17	0	
Office & School Supplies	0	0	1	16	17	0	
Musical Instruments or Art Supplies	0	0	1	16	17	0	
Theatrical Items	0	0	1	16	17	0	
Children's Items	0	0	1	16	17	0	
Bric-a-brac	0	0	1	16	17	0	
Dress Accessories	0	0	1	16	17	0	
Household Supplies	0	0	1	16	17	0	
Personal Care Items	0	0	1	16	17	0	
Medical Equipment	0	0	1	16	17	0	
Hearing-aids and/or Eye Glasses	0	0	1	16	17	0	
Architectural Salvage, Industrial Surplus and/or Building Materials	1	0	1	15	17	0	
Bicycles	1	0	1	15	17	0	
Food	0	0	1	16	17	0	

Q 11 Column C Walk-in Indicate how often you currently receive these items via walk-in:

	How often do you receive walk-ins?										
Item	Total # of accepting orgs	Several times daily	Once Daily	Several times weekly	Once weekly	Once monthly	Several times yearly	Never	N/A	# of Responses	No Response
Adults and/or Children's Clothing or Shoes	13	62%	0%	8%	8%	0%	8%	3	3	17	0
Bedding and/or Linens	11	36%	18%	0%	9%	9%	18%	3	4	17	0
Books	11	36%	18%	0%	18%	27%	18%	2	2	17	0
DVD's & other Electronic Media	10	30%	10%	10%	30%	0%	10%	4	4	17	0
Computers and Peripherals	7	43%	0%	0%	29%	29%	43%	3	4	17	0
Small Appliances / Electronics	9	44%	0%	0%	11%	22%	33%	3	4	17	0
Large Appliances / Electronics	6	17%	0%	17%	0%	17%	33%	9	3	17	0
Household Furnishings	7	43%	0%	14%	14%	14%	29%	5	4	17	0
Office Furnishings	5	20%	0%	0%	40%	20%	80%	6	3	17	0
Office Equipment	4	0%	25%	25%	25%	0%	100%	6	4	17	0
Office & School Supplies	6	50%	17%	17%	17%	33%	67%	1	4	17	0
Musical Instruments or Art Supplies	10	30%	0%	10%	30%	0%	20%	4	4	17	0
Theatrical Items	6	17%	0%	33%	50%	17%	33%	5	3	17	0
Children's Items	8	38%	0%	38%	13%	13%	13%	4	4	17	0
Bric-a-brac	6	83%	0%	17%	17%	0%	17%	4	5	17	0
Dress Accessories	10	50%	10%	10%	0%	20%	10%	2	5	17	0
Household Supplies	7	29%	14%	14%	14%	29%	14%	5	4	17	0
Personal Care Items	10	30%	0%	30%	10%	40%	0%	2	4	17	0
Medical Equipment	3	33%	0%	33%	0%	33%	67%	7	5	17	0
Hearing-aids and/or Eye Glasses	6	33%	0%	17%	0%	0%	67%	5	5	17	0
Architectural Salvage, Industrial Surplus and/or Building Materials	3	33%	0%	0%	67%	0%	0%	10	4	17	0
Bicycles	5	20%	0%	0%	0%	40%	60%	7	4	17	0
Food	5	20%	0%	20%	20%	0%	40%	8	4	17	0

Notes: Percentages may not summate to 100% because 'Never' and 'N/A' responses are not included. Response to this question exceeds 'yes' response to Q 11A; many organizations that responded 'no' or 'N/A' to Q 11A responded 'Never' or 'N/A' to this question.

Q 11 Column C Pick-up Indicate how often you currently receive these items via pick-up:

		How often do you pick-up?									
ltem	Total # of accepting orgs	Several times daily	Once Daily	Several times weekly	Once weekly	Once monthly	Several times yearly	Never	N/A	# of Responses	No Response
Adults and/or Children's Clothing or Shoes	13	23%	0%	8%	8%	15%	8%	3	6	17	0
Bedding and/or Linens	11	27%	0%	0%	9%	0%	18%	3	8	17	0
Books	11	27%	0%	9%	9%	9%	9%	4	6	17	0
DVD's & other Electronic Media	10	20%	0%	10%	10%	10%	10%	3	8	17	0
Computers and Peripherals	7	29%	0%	29%	14%	0%	14%	3	8	17	0
Small Appliances / Electronics	9	22%	0%	0%	11%	11%	22%	3	8	17	0
Large Appliances / Electronics	6	0%	17%	0%	0%	0%	50%	5	8	17	0
Household Furnishings	7	29%	14%	14%	0%	14%	29%	3	7	17	0
Office Furnishings	5	20%	0%	0%	40%	20%	80%	3	6	17	0
Office Equipment	4	0%	25%	25%	0%	0%	75%	5	7	17	0
Office & School Supplies	6	17%	17%	0%	0%	33%	50%	2	8	17	0
Musical Instruments or Art Supplies	10	30%	0%	0%	0%	10%	10%	4	8	17	0
Theatrical Items	6	0%	17%	0%	17%	17%	33%	4	8	17	0
Children's Items	8	38%	0%	13%	0%	25%	0%	3	8	17	0
Bric-a-brac	6	50%	0%	0%	0%	17%	0%	4	9	17	0
Dress Accessories	10	20%	10%	0%	10%	10%	0%	3	9	17	0
Household Supplies	7	14%	14%	0%	0%	29%	0%	4	9	17	0
Personal Care Items	10	10%	0%	0%	10%	30%	0%	5	7	17	0
Medical Equipment	3	33%	0%	0%	0%	33%	0%	5	10	17	0
Hearing-aids and/or Eye Glasses	6	17%	0%	0%	0%	0%	17%	5	10	17	0
Architectural Salvage, Industrial Surplus and/or Building Materials	3	33%	0%	0%	33%	0%	0%	6	9	17	0
Bicycles	5	0%	0%	0%	0%	20%	40%	5	9	17	0
Food	5	20%	0%	0%	20%	20%	20%	4	9	17	0

Notes: Percentages may not summate to 100% because 'Never' and 'N/A' responses are not included. Response to this question exceeds 'yes' response to Q 11A; many organizations that responded 'no' or 'N/A' to Q 11A responded 'Never' or 'N/A' to this question.

Q 11 Column D Indicate the quantity of the materials you currently take in

Item	Total # of accepting orgs	Semi-trailer / multiple box truck loads	One box truck load	One vanload	One carload	One bag, box, or carton-full	Small lose pieces	N/A	# of Responses	No Response
Adults and/or Children's Clothing or Shoes	13	0%	8%	23%	31%	31%	0%	4	16	1
Bedding and/or Linens	11	0%	0%	9%	9%	55%	18%	6	16	1
Books	11	0%	9%	27%	9%	36%	27%	4	16	1
DVD's & other Electronic Media	10	0%	0%	0%	10%	40%	30%	8	16	1
Computers and Peripherals	7	0%	0%	29%	29%	29%	29%	8	16	1
Small Appliances / Electronics	9	0%	0%	0%	22%	22%	78%	5	16	1
Large Appliances / Electronics	6	0%	0%	67%	0%	17%	17%	10	16	1
Household Furnishings	7	29%	0%	57%	14%	14%	0%	8	16	1
Office Furnishings	5	0%	40%	60%	80%	0%	0%	7	16	1
Office Equipment	4	0%	75%	50%	25%	0%	50%	8	16	1
Office & School Supplies	6	0%	0%	33%	50%	33%	50%	6	16	1
Musical Instruments or Art Supplies	10	0%	0%	20%	10%	40%	0%	9	16	1
Theatrical Items	6	17%	17%	17%	0%	17%	67%	8	16	1
Children's Items	8	0%	0%	25%	13%	50%	13%	8	16	1
Bric-a-brac	6	0%	0%	33%	17%	17%	50%	9	16	1
Dress Accessories	10	0%	0%	10%	20%	30%	30%	7	16	1
Household Supplies	7	0%	0%	43%	0%	14%	43%	9	16	1
Personal Care Items	10	0%	0%	10%	10%	40%	40%	6	16	1
Medical Equipment	3	0%	0%	33%	0%	67%	33%	12	16	1
Hearing-aids and/or Eye Glasses	6	0%	0%	0%	0%	33%	50%	11	16	1
Architectural Salvage, Industrial Surplus and/or Building Materials	3	33%	33%	33%	0%	0%	0%	13	16	1
Bicycles	5	20%	0%	0%	40%	0%	80%	8	15	2
Food	5	0%	0%	20%	20%	60%	0%	11	16	1

Notes: Percentages may not summate to 100% because 'N/A' responses are not included. Response to this question exceeds 'yes' response to Q 11A; many organizations that responded 'no' or 'N/A' to Q 11A responded 'N/A' to this question.