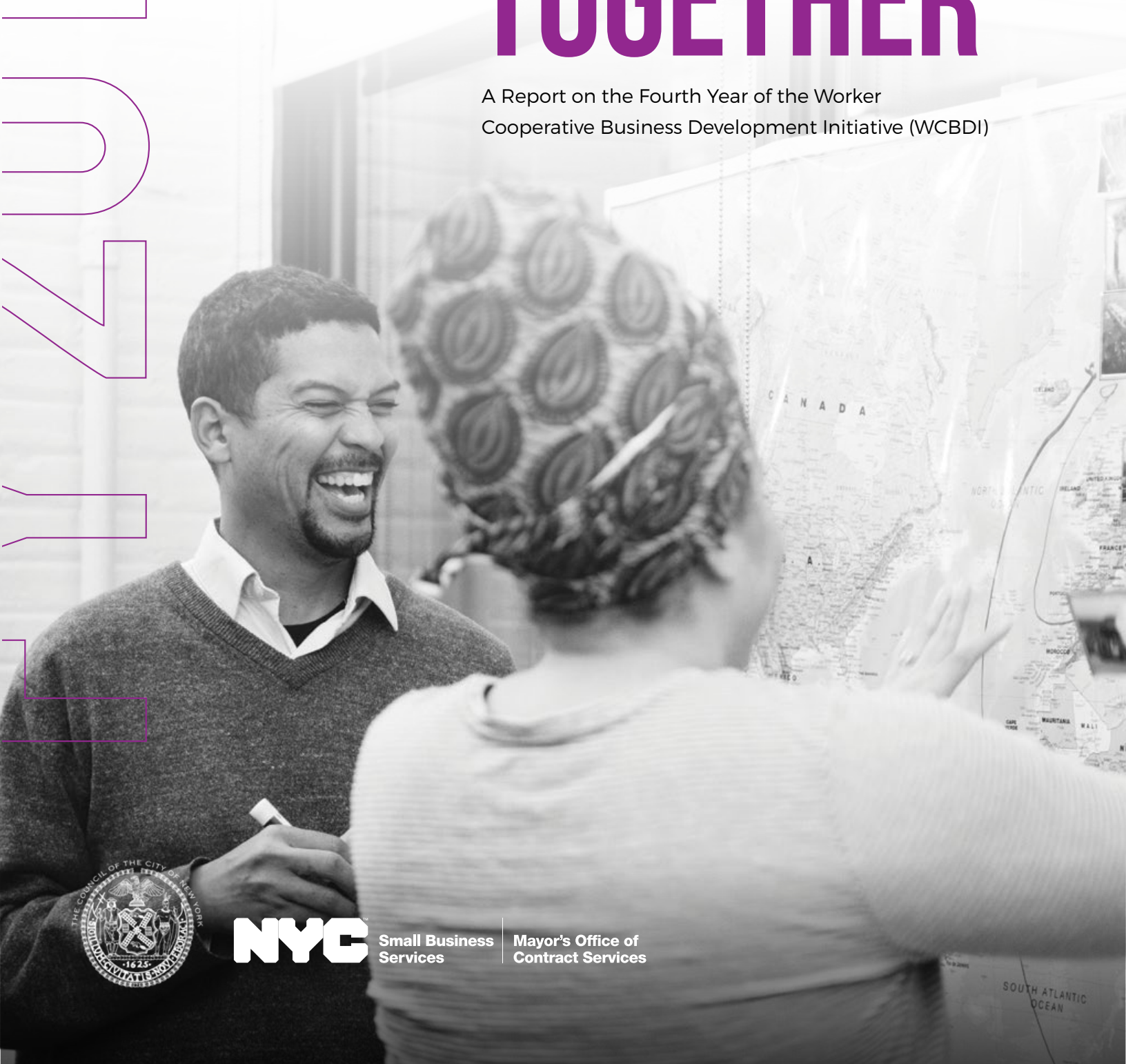


2017

FY 2018

WORKING TOGETHER

A Report on the Fourth Year of the Worker
Cooperative Business Development Initiative (WCBDI)



NYC

Small Business
Services

Mayor's Office of
Contract Services



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INTRODUCTORY LETTER



Dear New Yorkers:

The City of New York is committed to fighting income inequality across the five boroughs, and to providing equity of opportunity to all New Yorkers. Supporting the City's more than 230,000 small businesses is key to this effort, since small businesses employ more than half of New York City residents and contribute to the economic self-sufficiency of New Yorkers.

Investing in innovative business models, such as worker cooperatives, is one way the City expands economic opportunity for all New Yorkers and strengthens its economy. Worker cooperatives — businesses that are owned and operated by their workers — exemplify economic democracy, an arrangement whereby local economic institutions are democratically controlled. At their best, worker cooperatives create shared prosperity and decision-making, promote entrepreneurship among low-income New Yorkers, root wealth in communities, and diversify the City's economic landscape.

The Worker Cooperative Business Development Initiative (WCBDI) plays a critical part in the Administration's effort to level the playing field for worker cooperatives. The initiative ensures that members have access to the tools and resources they need to start, operate, and grow small businesses throughout the five boroughs.

In compliance with Local Law 22 of 2015, this report to the NYC Council outlines the worker cooperatives served by WCBDI in its fourth year and describes the support this administration has extended to worker cooperatives in New York City.

Sincerely,

A handwritten signature in black ink that reads "J. Phillip Thompson". The signature is written in a cursive, slightly stylized font.

J. Phillip Thompson

Deputy Mayor for Strategic Initiatives

THE WORKER COOPERATIVE BUSINESS DEVELOPMENT INITIATIVE (WCBDI)

In partnership with the NYC Council and the Office of the Mayor, New York City agencies are working to build a more vibrant and inclusive city. The NYC Department of Small Business Services (SBS) contributes to this vision by connecting New Yorkers to good jobs, creating stronger businesses, and building thriving neighborhoods across the five boroughs.

Worker cooperatives are part of this effort. They provide meaningful employment and support the city's economy. By enabling workers to be co-owners, worker cooperatives give New Yorkers more opportunities for upward mobility and financial stability in their workplaces.

Mayor Bill de Blasio and the NYC Council launched the Worker Cooperative Business Development Initiative (WCBDI) in Fiscal Year 2015 (FY2015) to support the positive impact worker cooperatives have on New York City. WCBDI was created to cultivate an economic environment where worker-owned businesses can grow and thrive in New York City. In FY2015, the Council distributed \$1.2 million across 10 partner organizations and

SBS to share information with prospective entrepreneurs, support existing worker cooperatives, encourage the creation of new worker cooperatives, and help small businesses transition into the worker cooperative model. Over the program's four-year history, the Council's commitment has grown from an initial investment of \$1.2 million to \$2.9 million, and the number of partner organizations has grown from 11 to 13.*

This is the fourth annual report in the "Working Together" series, which highlights the achievements of this initiative. SBS is committed to helping worker cooperatives thrive in New York City and proud to showcase the work of WCBDI over the last fiscal year.

◀ A facilitator from ActionOSH leading a workshop about safer construction workplaces.

*A total of 13 partner organizations received funding through WCBDI in FY2018. The Community and Economic Development (CED) Clinic at the City University of New York (CUNY) Law School received \$35,000; however, its involvement was not managed by SBS so details about its work are not included in this report.

MEASURING OUR SUCCESS



▲ The Uptown Village Co-Op Doulas serve upper Manhattan and the Bronx.

FY2018 ACCOMPLISHMENTS



48

Worker Cooperatives Created

WCBDI measures its success using four metrics on worker cooperative development: worker cooperatives created, services provided to businesses and/or community-based organizations, educational services provided, and total workers hired. The cumulative outcomes listed below were reported by WCBDI partners and summarize the activities conducted in the initiative's fourth year.

A worker cooperative is a business that is run by worker-members, people who own and operate the business for which they work. Profits from worker cooperatives are distributed among worker-members, who make governance decisions democratically on a one-member, one-vote basis. WCBDI encourages both the creation of worker cooperatives and the conversion of traditional businesses into cooperatives through specialized trainings and one-on-one services. Since creating a cooperative takes significant time and resources, WCBDI partners often work with worker-members for more than a year to either incubate or convert their business into a co-op.

In FY2018, WCBDI partners helped 16 new worker cooperatives "hard launch" by assisting them acquire a federal tax ID, formation documents, appropriate licenses and permits, and register as a New York State sales tax vendor when applicable.

WCBDI also helped 32 worker cooperatives "soft launch." These worker cooperatives did not formally launch by completing the "hard launch" steps listed above but are on that path.



1469

One-on-One Services Provided to

184

Businesses and/or Community-Based Organizations



2501

Educational Services Provided



141

Total Hires

WCBDI partners provide one-on-one, specialized services focused on worker cooperative development to entrepreneurs planning to become worker cooperatives, businesses interested in converting into cooperatives, and existing worker cooperatives. These services cover topics including bookkeeping, business plan development, financial planning, governance, marketing and market research, strategic planning, succession planning, and translation.

At the same time, WCBDI partners help community-based organizations in New York City that provide business development services to worker cooperatives in their communities. These partnerships allow WCBDI to extend its impact and further strengthen New York City's worker cooperative ecosystem.

WCBDI hosts workshops, intensive academies, and networking events for current and prospective worker-members.

This metric represents the number of individuals who participated in a series of curriculum-based workshops, conferences, lectures, and group trainings hosted by WCBDI in FY2018.

A worker-member is a person who owns a share of a worker cooperative, is a beneficiary of a trust, or controls the cooperative with other worker-members. A non-member worker is anyone who works for a worker cooperative but is not a worker-member. WCBDI helps worker cooperatives take on new worker-members and/or non-member workers through capacity-building services.

This metric represents the total number of jobs created by WCBDI-supported cooperatives in FY2018 and reflects employment of both worker-members and non-member workers.

WCBDI PARTNER ORGANIZATIONS



Worker Cooperatives Created



One-on-One Services Provided



Educational Services Provided



Total Hires

NYC DEPARTMENT OF SMALL BUSINESS SERVICES (SBS)

The NYC Department of Small Business Services (SBS) helps unlock economic potential and create economic security for all New Yorkers by connecting New Yorkers to good jobs, creating stronger businesses, and building thriving neighborhoods across the five boroughs.

BRONX COOPERATIVE DEVELOPMENT INITIATIVE (BCDI)

CommonWise Education operates the Bronx Cooperative Development Initiative, a network of community and labor organizations, anchor institutions, and small businesses working together to end generational poverty in the Bronx through shared wealth and democratic ownership.

91 101

BUSINESS OUTREACH CENTER NETWORK (BOC)

The Business Outreach Center Network is a micro-enterprise and small business development organization that delivers customized business, financial, and legal assistance services to under-served entrepreneurs.

107 129

*As mentioned previously, the Community and Economic Development Clinic at CUNY School of Law received \$35,000 as part of WCBDI but was not managed by the initiative.

CENTER FOR FAMILY LIFE (CFL)/SCO FAMILY OF SERVICES

Center for Family Life, a program of SCO Family of Services, seeks to promote positive outcomes for children, adults, and families in the low-income immigrant neighborhood of Sunset Park through the provision of neighborhood-based family and social services including family counseling, foster care, school-based programs, youth employment, adult employment, and other community services.

2 275 430 26

COMMUNITY DEVELOPMENT PROJECT, URBAN JUSTICE CENTER (UJC)

The Community Development Project of the Urban Justice Center provides legal, participatory research, and policy support to strengthen the work of grassroots and community-based groups in New York City to dismantle racial, economic, and social oppression.

68 55

A worker-owner in the Hopewell Care Childcare Cooperative working as a full time nanny with two toddlers in Brooklyn.



DEMOCRACY AT WORK INSTITUTE (DAWI)

Created by the U.S. Federation of Worker Cooperatives, the Democracy at Work Institute is a national organization that provides technical, financial, business development, and educational assistance to nonprofits that assist in the development of worker cooperatives as well as the worker cooperatives themselves.

36 380

FPWA

FPWA is an anti-poverty and advocacy nonprofit with a membership network of close to 200 human-services and faith-based organizations. FPWA strives to build a city of equal opportunity for children, youth, individuals, families, and neighborhoods through reducing poverty, advancing upward mobility, and creating shared prosperity.

11 262

GREEN WORKER COOPERATIVES (GWC)

Green Worker Cooperatives provides technical assistance and training to prospective and current worker cooperatives through a Co-op Academy, comprised of a 16-week series of workshops on worker cooperative business development.

29 398 293 18

THE ICA GROUP (ICA)

The ICA Group provides business development, research and strategy, and specialized industry sector services to prospective and existing worker cooperatives — particularly businesses looking to convert to the cooperative structure.

8 83 82 36

NEW YORK CITY NETWORK OF WORKER COOPERATIVES (NYCNOWC)

The New York City Network of Worker Cooperatives is the trade association for New York City's worker cooperatives that offers educational, outreach, marketing, and legal services. NYCNOWC also advocates on behalf of New York City's worker cooperatives and hosts the annual NYC Worker Cooperative Conference.

49 479

URBAN UPBOUND (UU)

Urban Upbound offers employment services, financial counseling, youth development/college access, access to the Urban Upbound Federal Credit Union, and community revitalization services to residents of public housing neighborhoods.

1 92 123 17

WORKER'S JUSTICE PROJECT (WJP)

The Worker's Justice Project is a worker center that addresses racial and economic injustices that day laborers and domestic workers face by building collective power and creating solutions to problems faced by low-wage immigrants.

1 7 101 8

THE WORKING WORLD (TWW)

The Working World provides loans, financial education, and technical assistance specifically for worker cooperatives, which require specialized services due to their organizational structure.

7 252 66 36



WORKER COOPERATIVES CREATED

WCBDI creates worker cooperatives through academies, incubation, and conversion. This section highlights success stories about worker cooperatives that were created by a WCBDI partner in FY2018.



▲ JKS Printing is a print shop in the Rockaways that converted into a worker-owned cooperative.

PHRENES THEATER COMPANY LLC

TYPE: Worker Cooperative
LAUNCH METHOD: Incubation
ASSISTING WCBDI PARTNER: ICA

Phrenes Theater Company is a democratically-owned theater cooperative based in Brooklyn. Phrenes is an ancient Greek word that describes a state of thought and contemplation and is often associated with the breath that connects our consciousness and our emotional life. Phrenes Theater seeks to embody this idea through living and breathing art. It was incubated by The ICA Group, which helped

the theater's founding members form a legal entity, develop the cooperative's Articles of Incorporation, and establish its initial governance system.

JKS PRINTING

TYPE: Worker Cooperative
LAUNCH METHOD: Conversion
ASSISTING WCBDI PARTNER: TWW

JKS Printing is a long-standing print shop in the Rockaways. When the owner retired, he decided to transition his company into a worker cooperative and transfer ownership to his four employees. The Working World

facilitated this transfer, including all legal, financial, and managerial negotiations. Once the transition was complete, The Working World helped the new worker-members develop a governance structure and operating agreement for their new worker-cooperative. This transition of ownership and conversion of a traditional business into a worker cooperative provides job security for the new worker-members, while preserving an economic cornerstone of the community.



▼ A worker-owner at Brooklyn Stone and Tile making a custom countertop.

BROOKLYN STONE AND TILE

TYPE: Worker Cooperative
LAUNCH METHOD: Conversion
ASSISTING WCBDI PARTNER: TWW

Brooklyn Stone and Tile (BKST), a tile and stone fabricator and installer, was originally a 30-year-old tile manufacturer that was going to close when its owners retired. To convert the original business into a worker cooperative, former employees used non-extractive financing from The Working World, a situation where loan repayment is tied to the business' success and the business pays back more of the loan as their business becomes more profitable. This strategy saved not only the business but the jobs of nine BKST employees. As the cooperative grows, more former employees are expected to join as worker-members and the number of jobs saved will grow. After converting BKST into a worker cooperative, The Working World provided financing for equipment, raw materials, and working capital, and provided technical assistance that was essential to the cooperative's growth.

QUICK FACTS

WORKER-COOPERATIVES ON THE RISE

Each year, the number of worker cooperatives created through WCBDI continues to grow.





ONE-ON-ONE SERVICES PROVIDED

WCBDI provides specialized one-on-one services to business entities and community-based organizations (CBOs) – increasing the impact of the City’s worker cooperative ecosystem. All of these one-on-one services focus on worker cooperative development. In FY2018, WCBDI provided 1469 one-on-one services to 184 unique entities. This section of the report highlights success stories about one-on-one services provided by WCBDI.



▲ Doulas in the Uptown Village Cooperative.



OSHA SOLUTIONS

SERVICES PROVIDED: Legal Assistance, Strategic Planning

ASSISTING WCBDI PARTNERS: UU, UJC

OSHA Solutions was incubated by Urban Upbound in FY2017. During FY2018, Urban Upbound focused on helping OSHA Solutions expand their range of services and prepare for larger contracts. OSHA Solutions is made up of a group of outreach trainers who offer workplace safety classes in both English and Spanish. The ability to offer classes in both languages has led to more contracts with new clients. Additionally, Urban Upbound, along with

FPWA and NYCNOWC, has helped OSHA Solutions navigate new City regulations for construction site safety training (Local Law 196 of 2017), which increases the minimum number of hours of safety training construction workers must receive to become certified.

HOPEWELL CARE

SERVICES PROVIDED: Coaching, Financial Planning, Market Research, Strategic Planning

ASSISTING WCBDI PARTNER: ICA

Hopewell Care was launched with the support of The ICA Group and Carroll Gardens Association, and currently employs 18 worker-members. The cooperative brings together immigrant women from neighborhoods across Brooklyn and Queens to provide high-quality childcare to New York City families. The ICA Group contributed to the cooperative’s market assessment, feasibility study, and their financial plan, which included a cost structure, break-even analysis, compensation, billing rates, and five-year financial projections. ICA Group also provided critical support to assess and build the cooperative’s capacity.

UPTOWN VILLAGE COOPERATIVE

SERVICES PROVIDED: Legal Assistance, Coaching, Financial Planning

ASSISTING WCBDI PARTNERS: GWC, TWW, UJC, SBS

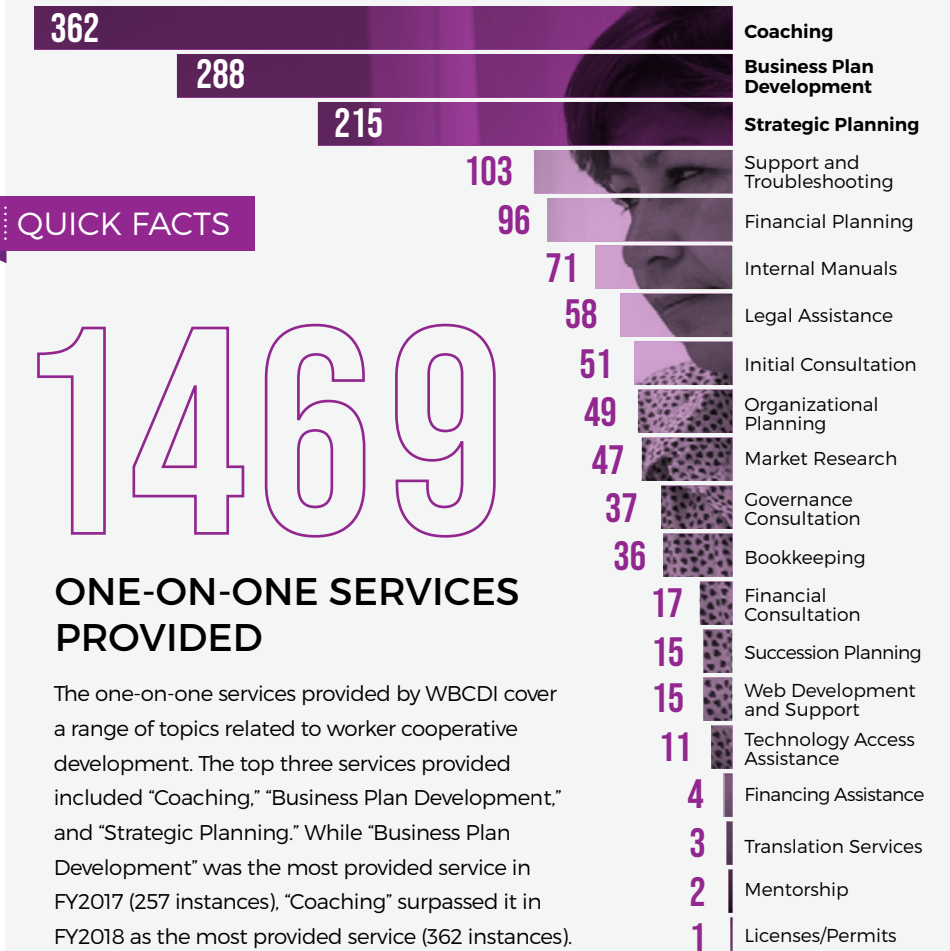
Uptown Village Cooperative is a rapidly-growing doula cooperative that has been supported by multiple WCBDI partners. Uptown doubled in membership in FY2018 – growing from two co-founders to four worker-members – and increased its revenue-generating services to include education, birth doula support, lactation support, and mentorship. In FY2018, the cooperative also secured a contract with Bronx Healthy Start and Albert Einstein College of Medicine to educate families in the Bronx on childbirth and infant feeding and provide them with a new mothers’ support group.

Uptown Village Cooperative recently received a loan from The Working World to continue to improve their work and a grant from New York Foundation to provide more birth doula support, shape its research project in this area, and ultimately work toward its goal of improving the family experience with community doulas.

Throughout this expansion of capacity, Green Worker Cooperatives has helped Uptown Village Cooperative with financial planning, including creating profitability goals and contract assistance, and general ongoing support.

“Green Worker Cooperatives have been instrumental for Uptown Village Cooperative, connecting us with key people and programs to help to move us forward and achieve our goals. In addition to so much support overall, they have linked us to Urban Justice Center, Business Outreach Center, and The Working World. The members of Green Worker Cooperatives have always cared about us, seeing the bigger picture of what can be helpful for us, because they believe in us and what we aim to do in our communities.”

Worker-Owner of Uptown Village Cooperative





EDUCATIONAL SERVICES PROVIDED

WCBDI offers workshops and events open to the public, as well as intensive trainings specifically for prospective and/or current worker cooperatives. WCBDI educational services can be standalone workshops that anyone may attend, or a series of trainings that require an application.



▲ A cooperative member of Friends of Light weaving a custom jacket for a client in Bushwick, Brooklyn.

FRIENDS OF LIGHT

TYPE:

Worker Cooperative

EDUCATIONAL SERVICES PROVIDED:

Application- & Curriculum-Based Courses

ASSISTING WCBDI PARTNER:

GWC

Friends of Light is a worker cooperative that creates unique, custom-made couture fashion pieces for its clients. It focuses specifically on reviving the practice of weaving and threading, which it sees as underutilized in the high-fashion world, and is committed to sourcing all its materials from local partners using ethical and green business practices. Friends of Light graduated from Green Worker Cooperatives' five-month-long Co-op Academy in the beginning of FY2018. After Friends of Light graduated, Green Worker Cooperatives continued to help it launch the worker cooperative.

“If it wasn't for Green Worker Cooperatives' Co-op Academy, we would have never been a cooperative, and cooperatives are the answer for economic and fashion justice.”

PASCALE GATZEN

Worker-Member Of Friends Of Light

MAHARLIKA CLEANING COOPERATIVE

TYPE:

Worker Cooperative

EDUCATIONAL SERVICES PROVIDED:

Application- & Curriculum-Based Courses

ASSISTING WCBDI PARTNERS:

CFL, UJC

Maharlika Cleaning Cooperative is the first cooperative in the United States run by Filipino migrant workers. Most of its worker-members are survivors of labor trafficking who are intent on creating a business based upon harmony, unity, and respect. Formerly Damayan Cleaning Cooperative, Maharlika began as a collaboration between the Center for Family Life (CFL) and Damayan Migrant Workers Association. Later, the

cooperative began receiving development support only from CFL. Maharlika, which means “power” and “precious” in Tagalog, demonstrates the cooperative's commitment to building power collectively to help its worker-members, its clients, and its wider community.

Maharlika has received ongoing support from CFL and the Urban Justice Center, and that collaboration has led to great success. A worker-member of the cooperative shared her story at the annual New York Women's Foundation's Celebrating Women Breakfast, telling of her experience as a trafficking survivor who became a worker-member. Two of Maharlika's worker-members graduated from CFL's 10-month Leadership Institute and gained skills in project management, computing, and office management, and the cooperative has continuously increased their client base.

“With the Center for Family Life's support, our co-op has been able to advance in our goals. CFL really helped develop my confidence and make me a stronger person. I learned so much during the Leadership Institute. Through CFL's teachings, enthusiasm and help, our skills are deeper, and our talents have been developed as worker-owners!”

Worker-Member of Maharlika Cleaning Cooperative

ACTIONOSH

TYPE:

Worker Cooperative

EDUCATIONAL SERVICES PROVIDED:

Application- & Curriculum-Based Courses

ASSISTING WCBDI PARTNER:

CFL

ActionOSH, a worker cooperative that delivers occupational safety and health trainings, was founded with support from Make the Road; since 2016, the Center for Family Life has supported ActionOSH with technical assistance in business and finance management, building a customer base through partnerships, and promoting safe labor standards in construction and domestic work industries.

One training session hosted by ActionOSH involved five cooperatives coming together to execute one of their 10-hour trainings. New members of Brightly® Port Richmond and founding members of Sunset Gardens Cleaning participated. Beyond Care Cooperative provided childcare services for attendees, and funding for these services came from Cooperatives United for Sunset Park, a second-level cooperative of local cooperatives supported by the Center for Family Life. During this training, worker-members learned about their rights and responsibilities as cleaners and how to improve labor standards in a historically exploitative industry. Specifically, they learned about safe ways to lift and move furniture; myths and realities about cleaning products and equipment; the impact of unsafe cleaning practices on their own health, clients' health, and pets' health; and the importance of planning in the case of emergencies. Worker-members spoke about their increased confidence after the training.

including having rights as immigrants and as workers, and the importance of marketing their business through the lens of safety and workplace justice.

GREEN WORKER COOPERATIVES' CO-OP ACADEMY

TYPE:

WCBDI Partner

EDUCATIONAL SERVICES PROVIDED:

Application- & Curriculum-Based Courses

Green Worker Cooperatives hosts a five-month-long training and support program to help groups of entrepreneurs launch worker cooperatives. The Co-op Academy focuses on developing cooperatives that are democratically controlled and which follow environmentally-friendly practices. Entrepreneurs that enter the academy have diverse business ideas that range from catering to farming and herbal medicine to jewelry. During the academy, teams of entrepreneurs attend classroom trainings and meet with business coaches to receive general business support such as legal incorporation, graphic design, and website development. When cooperatives are involved in this program, the goal is that participants will have their cooperatives up and running by the end of the academy. Green Worker Cooperatives runs the academy twice a year; 10 teams graduated in FY2018. All of those teams soft launched by the end of FY2018 and are expected to hard launch in FY2019.

QUICK FACTS

Each WCBDI partner provides educational services in a different way. For example, Green Worker Cooperatives holds a Co-Op Academy and has participants attend multiple sessions. Other partners hold one-session educational services that entrepreneurs can attend during any stage of the process to incubate or convert a worker cooperative.



TOTAL HIRES

WCBDI helps newly created, converted, and/or existing worker cooperatives get new worker-members and/or non-member workers. WCBDI helped cooperatives hire 141 new employees in FY2018.

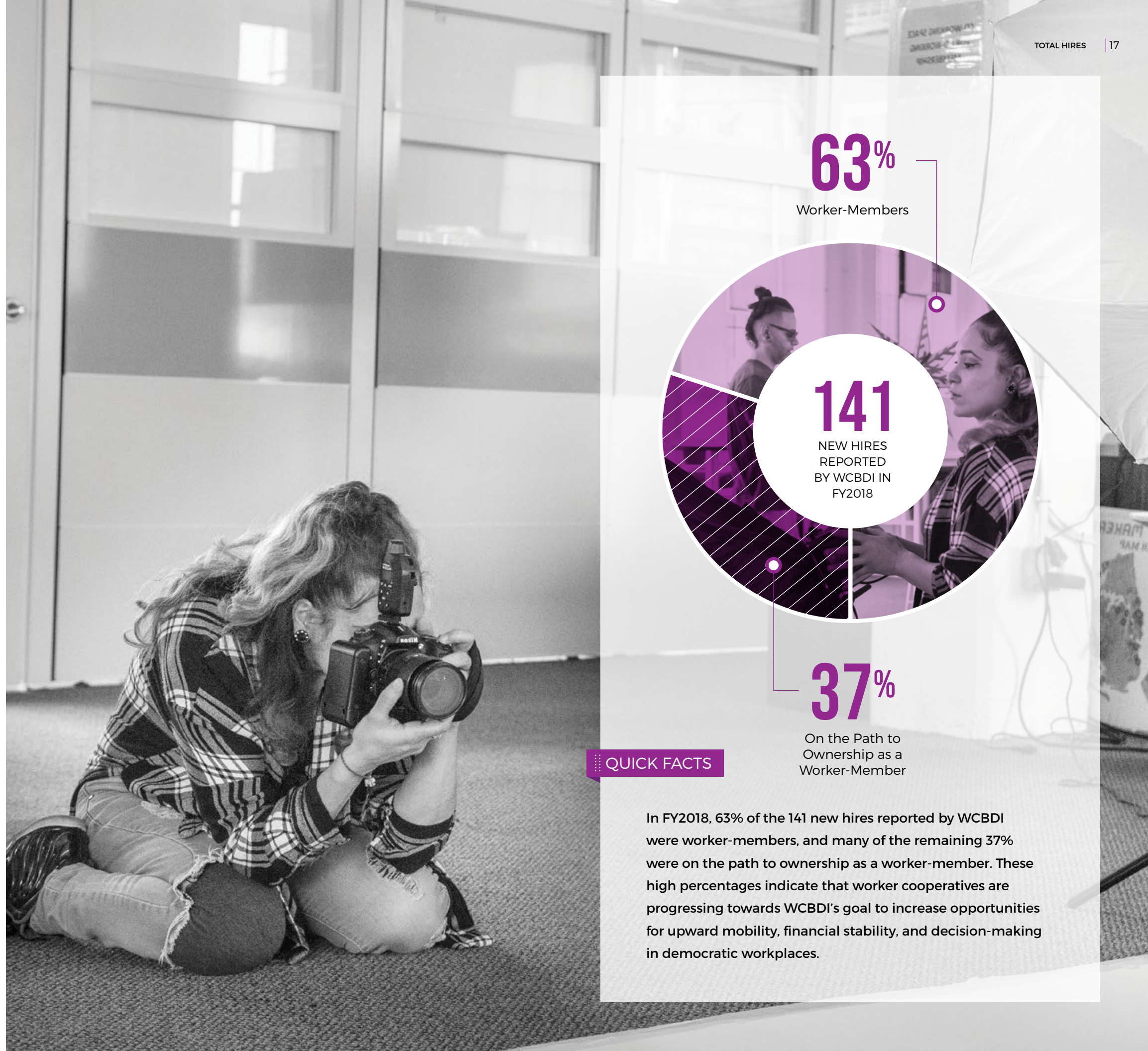
3RD EYE DEPICTION CORP.

Type:
Existing Worker Cooperative

Assisting WCBDI Partner:
GWC

3rd Eye Depiction Corp., a photography worker cooperative, launched through Green Worker Cooperatives' Co-op Academy in 2017. Before completing the academy, it served 32 clients and earned \$7,190 in revenue. 3rd Eye Depiction Corp. aims to bring professional and affordable photography services to the Bronx, and prides itself on quickly producing artistic photographs. It has rapidly expanded its client base since leaving the Academy and now plans to train and transition new photographers into worker-members.

Worker-owners in 3rd Eye Depiction Corp. prepare for a holiday studio photo shoot.



63%

Worker-Members

141

NEW HIRES REPORTED BY WCBDI IN FY2018

37%

On the Path to Ownership as a Worker-Member

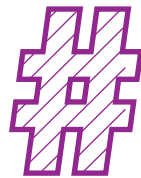
QUICK FACTS

In FY2018, 63% of the 141 new hires reported by WCBDI were worker-members, and many of the remaining 37% were on the path to ownership as a worker-member. These high percentages indicate that worker cooperatives are progressing towards WCBDI's goal to increase opportunities for upward mobility, financial stability, and decision-making in democratic workplaces.

FY2018 WORKER COOPERATIVES ASSISTED BY WCBDI

In FY2018, WCBDI assisted 69 worker cooperatives and an additional 115 business entities and/or CBOs. WCBDI partners helped all 184 entities that applied for services.

WCBDI partners reported the information listed in this section, which summarizes the business information of the worker cooperatives served in FY2018 and the services they received.



3RD EYE STUDIO

1231 Lafayette Avenue, 2nd Floor, Bronx, NY 10474

COMMUNITY DISTRICT

2 Bronx

INDUSTRY

Photography Services

NUMBER OF WORKER-MEMBERS:

2

NON-MEMBER WORKERS:

0

BOC provided 3rd Eye Studio with financial planning services, including a financial plan adjustment and loan request assistance. BCDI provided business plan development. Green Worker Cooperatives provided many one-on-one post-academy assessments, which covered the topics of financial planning, strategic planning, market research, and more. UJC provided legal assistance.



A CHILD'S PLACE INC.

32-20 108th Street, East Elmhurst, NY 11369

COMMUNITY DISTRICT

3 Queens

INDUSTRY

Child Care

NUMBER OF WORKER-MEMBERS:

N/A

NON-MEMBER WORKERS:

N/A

FPWA provided A Child's Place Inc. with a TA service, which covered the topic of planning for the worker cooperative fair.

ABC BOOKKEEPING

495 Flatbush Avenue, Brooklyn, NY 11225

COMMUNITY DISTRICT

9 Brooklyn

INDUSTRY

Finance & Insurance

NUMBER OF WORKER-MEMBERS:

4

NON-MEMBER WORKERS:

1

TWW provided financial assistance and business coaching to ABC Bookkeeping. UJC provided legal assistance in the form of contract and formation assistance.

ACTIONOSH

443 39th Street, Brooklyn, NY 11232

COMMUNITY DISTRICT

7 Brooklyn

INDUSTRY

Educational Support Services

NUMBER OF WORKER-MEMBERS:

3

NON-MEMBER WORKERS:

1

CFL provided ActionOSH with 23 one-on-one services, covering the topics of business coaching, strategic planning and organizational assistance. UJC provided ActionOSH with legal assistance. UU provided them with one-on-one services related to support and troubleshooting.

ADORN MIX

1231 Lafayette Avenue, 2nd Floor, Bronx, NY 10474

COMMUNITY DISTRICT

2 Bronx

INDUSTRY

Jewelry Making

NUMBER OF WORKER-MEMBERS:

2

NON-MEMBER WORKERS:

0

GWC provided 15 one-on-one services to AdornMix, which covered the topics of organizational planning, governance consultations, business plan development, and business coaching. UJC provided TA services to the cooperative which covered legal assistance.

ALPHA OMEGA DELIVERY SERVICES

111-16 Rockaway Beach Boulevard, #3, Rockaway Park, NY 11694

COMMUNITY DISTRICT

14 Queens

INDUSTRY

Transport/Warehousing/Aviation

NUMBER OF WORKER-MEMBERS:

3

NON-MEMBER WORKERS:

0

TWW provided Alpha Omega Delivery Services with one-on-one services in the areas of business plan development and initial consultation.

ANUKET ILE

409 Morris Park Avenue, Bronx, NY 10460

COMMUNITY DISTRICT

6 Bronx

INDUSTRY

Women's Body Care

NUMBER OF WORKER-MEMBERS:

4

NON-MEMBER WORKERS:

N/A

GWC provided Anuket Ile with 17 one-on-one services that covered the topics of support and troubleshooting, business plan development, financial planning, and strategic planning.

APPLE ECO-CLEANING

42-72 80th Street, Flushing, NY 11373

COMMUNITY DISTRICT

4 Queens

INDUSTRY

Janitorial Services

NUMBER OF WORKER-MEMBERS:

N/A

NON-MEMBER WORKERS:

N/A

UJC provided legal assistance to Apple Eco-Cleaning.

ARTISAN SEWING COOPERATIVE NY

37-03 62nd Street, 2nd Floor, Flushing, NY 11377

COMMUNITY DISTRICT

6 Queens

INDUSTRY

Textiles

NUMBER OF WORKER-MEMBERS:

24

NON-MEMBER WORKERS:

0

GWC provided a one-on-one service to Artisan Sewing Cooperative NY, which covered the topic of business plan development.



INDUSTRY

Transportation

NUMBER OF WORKER-MEMBERS:

4

NON-MEMBER WORKERS:

0

ICA provided Bike Repair Guys with TA services in the areas of strategic planning and business coaching.

BIO-CLASSIC CLEANING

1231 Lafayette Avenue, Bronx, NY 10474

COMMUNITY DISTRICT

2 Bronx

INDUSTRY

Janitorial Services

NUMBER OF WORKER-MEMBERS:

7

NON-MEMBER WORKERS:

N/A

BCDI provided Bio-Classic Cleaning with four one-on-one services, which covered the topics of business plan development and digital marketing. GWC provided this cooperative with two one-on-one services in the area of business plan development. BOC provided this cooperative with six one-on-one services, which covered the topic of strategic planning.

BITS AND BITES, LLC

1231 Lafayette Avenue, 2nd Floor, Bronx, NY 10474

COMMUNITY DISTRICT

2 Bronx

BEYOND CARE CHILD CARE COOPERATIVE

443 39th Street, Brooklyn, NY 11232

COMMUNITY DISTRICT

7 Brooklyn

INDUSTRY

Child Care

NUMBER OF WORKER-MEMBERS:

N/A

NON-MEMBER WORKERS:

N/A

UJC provided legal assistance to Beyond Care Child Care Cooperative.

BIKE REPAIR GUYS

1231 Lafayette Avenue, 2nd Floor, Bronx, NY 10474

COMMUNITY DISTRICT

2 Bronx



▲ Participants in the Green Worker Cooperatives' Fall 2018 Co-Op Academy in the Bronx, NY.

INDUSTRY

Technological Development & Training Services

NUMBER OF WORKER-MEMBERS:

1

NON-MEMBER WORKERS:

2

BOC provided Bits and Bites with 31 one-on-one services, which covered the topics of financial planning, strategic planning, legal assistance, business coaching, and business plan development.

BKLN CLEAN

445 56th Street, Brooklyn, NY 11220

COMMUNITY DISTRICT

7 Brooklyn

INDUSTRY

Manufacturing

NUMBER OF WORKER-MEMBERS:

9

NON-MEMBER WORKERS:

0

TWW provided nine one-on-one services to BKLN Clean, which covered the topics of business coaching, strategic planning, and a marketing plan.

BRIGHT LEARNING STARS

1258 Prospect Avenue, Brooklyn, NY 11218

COMMUNITY DISTRICT

3 Brooklyn

INDUSTRY

Education Services

NUMBER OF WORKER-MEMBERS:

3

NON-MEMBER WORKERS:

3

TWW provided 22 one-on-one services to Bright Learning Stars, which covered the topics of business coaching, licensing assistance, and lease assistance.

BROOKLYN PACKERS

360 Throop Avenue, Brooklyn, NY 11221

COMMUNITY DISTRICT

3 Brooklyn

INDUSTRY

Packaging and Labeling Services

NUMBER OF WORKER-MEMBERS:

4

NON-MEMBER WORKERS:

6

TWW provided 13 one-on-one services to Brooklyn Packers, which covered the topics of business coaching and financial planning. NYCNOWC provided a one-on-one service to the cooperative in the area of business coaching.

BROOKLYN STONE & TILE

63 Flushing Avenue, Brooklyn, NY 11205

COMMUNITY DISTRICT

14 Brooklyn

INDUSTRY

Manufacturing

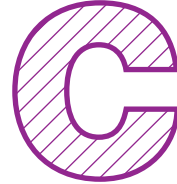
NUMBER OF WORKER-MEMBERS:

2

NON-MEMBER WORKERS:

6

TWW provided 27 one-on-one services to Brooklyn Stone and Tile, which covered the topics of business coaching and business plan development.

**CARACOL LANGUAGE COOPERATIVE**

128 Linden Boulevard, Brooklyn, NY 11226

COMMUNITY DISTRICT

17 Brooklyn

INDUSTRY

Translation and Interpretation Services

NUMBER OF WORKER-MEMBERS:

8

NON-MEMBER WORKERS:

5

GWC provided 20 one-on-one services to Caracol Language Cooperative, which covered the topic of business and member manuals. BCDI provided two one-on-one services to the cooperative in the areas of business plan development, translation planning, and healthcare procurement. BOC provided three one-on-one services to the cooperative, which focused on the topic of financial planning and financial projections. DAWI provided two one-on-one services to the cooperative in the area of business coaching.

COOPERATIVE COMMONWEALTH PROJECT

2454 Hughes Avenue, #3C, Bronx, NY 10458

COMMUNITY DISTRICT

6 Bronx

INDUSTRY

Commercial Catering

NUMBER OF WORKER-MEMBERS:

17

NON-MEMBER WORKERS:

0

BOC provided three one-on-one services to Cooperative Commonwealth Project, which covered the topics of business plan development and financial planning. DAWI provided two one-on-one services to the cooperative, which covered the topics of market research and branding assistance. NYCNOWC provided a one-on-one service to the cooperative, which covered the topic of strategic planning. UJC provided TA services to CUNY Cooperative Project, which covered legal assistance.

COOPERATIVE HOME CARE ASSOCIATES

400 E. Fordham Road, Bronx, NY 10458

COMMUNITY DISTRICT

6 Bronx

INDUSTRY

Home Care

NUMBER OF WORKER-MEMBERS:

1300

NON-MEMBER WORKERS:

2400

ICA provided two one-on-one services to Cooperative Home Care Associates, which covered the topics of business plan development and governance consultation.

CUSP (COOPERATIVES UNITED FOR SUNSET PARK)

443 39th Street, Brooklyn, NY 11232

COMMUNITY DISTRICT

7 Brooklyn

INDUSTRY

N/A

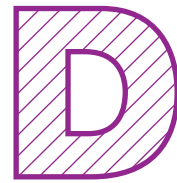
NUMBER OF WORKER-MEMBERS:

N/A

NON-MEMBER WORKERS:

N/A

CFL provided 22 one-on-one services to CUSP, which covered the topics of bookkeeping, business coaching, and financial planning.

**DAMAYAN WORKERS LLC**

406 W. 40th Street, 3rd Floor, New York, NY 10018

COMMUNITY DISTRICT

4 Manhattan

INDUSTRY

Janitorial Services

NUMBER OF WORKER-MEMBERS:

13

NON-MEMBER WORKERS:

2

ICA provided 12 one-on-one services to Damayan Workers, which covered the topics of bookkeeping and governance consultation. UJC provided 12 one-on-one services to the cooperative which covered the topic of business coaching.

DIASPORA DESTINATION

1231 Lafayette Avenue, Bronx, NY 10474

COMMUNITY DISTRICT

2 Bronx

INDUSTRY

N/A

NUMBER OF WORKER-MEMBERS:

N/A

NON-MEMBER WORKERS:

N/A

BOC provided seven one-on-one services to Diaspora Destination, which covered the topics of

strategic planning, market research, and business plan development.

**ECOMUNDO CLEANING LLC**

612 W. 182nd Street, New York, NY 10033

COMMUNITY DISTRICT

12 Manhattan

INDUSTRY

Janitorial Services

NUMBER OF WORKER-MEMBERS:

N/A

NON-MEMBER WORKERS:

N/A

UJC provided five one-on-one services to Ecomundo Cleaning LLC, which covered the topic of legal assistance.

ÉMIGRÉ GOURMET CATERING COLLECTIVE

443 39th Street, Brooklyn, NY 11232

COMMUNITY DISTRICT

7 Brooklyn

INDUSTRY

N/A

NUMBER OF WORKER-MEMBERS:

N/A

NON-MEMBER WORKERS:

N/A

NYCNOWC provided a one-on-one service to Émigré Gourmet Catering Collective, which covered the topic of business coaching.

**FOSCO FARMS**

1138 20th Street, Brooklyn, NY 11232

COMMUNITY DISTRICT

7 Brooklyn

INDUSTRY

N/A

NUMBER OF WORKER-MEMBERS:

N/A

NON-MEMBER WORKERS:

N/A

GWC provided 10 one-on-one services to FOSCO Farms, which covered the topics of business plan development and strategic planning. UJC

provided TA services to the cooperative, which covered legal assistance

FRIENDS OF LIGHT

499 Madison Street, #1, Brooklyn, NY 11221

COMMUNITY DISTRICT

3 Brooklyn

INDUSTRY

Apparel Accessories and Other Apparel Manufacturing

NUMBER OF WORKER-MEMBERS:

4

NON-MEMBER WORKERS:

N/A

GWC provided 16 one-on-one services to Friends of Light, which covered the topics of internal manuals, strategic planning, and financial planning.

**GOLDEN STEPS ELDER CARE COOPERATIVE**

443 39th Street, Brooklyn, NY 11232

COMMUNITY DISTRICT

7 Brooklyn

INDUSTRY

N/A

NUMBER OF WORKER-MEMBERS:

N/A

NON-MEMBER WORKERS:

N/A

CFL provided 29 one-on-one services to Golden Steps Elder Care Cooperative, which covered the topics of business coaching, strategic planning, internal manuals, financial planning, and organizational planning.

GREENFEEN LLC

175 Walnut Avenue, Bronx, NY 10454

COMMUNITY DISTRICT

1 Bronx

INDUSTRY

Composting

NUMBER OF WORKER-MEMBERS:

3

NON-MEMBER WORKERS:

N/A

FPWA provided a one-on-one service to GREENFEEN, which covered the topic of planning for the worker cooperative fair. GWC provided 17 one-on-one services to the cooperative, which covered the topics of business plan development, strategic planning, and market research. UJC provided TA services to the cooperative which covered legal assistance.

**HOPEWELL CARE**

201 Columbia Street, Brooklyn, NY 11231

COMMUNITY DISTRICT

6 Brooklyn

INDUSTRY

Child Care

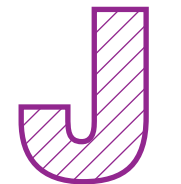
NUMBER OF WORKER-MEMBERS:

18

NON-MEMBER WORKERS:

0

NYCNOWC provided six one-on-one services to Hopewell Care, which covered the topics of strategic planning, financial planning, business coaching, market research, and governance consultation. ICA provided four one-on-one services to the cooperative, which covered the topics of business plan development, organizational planning, and governance consultation. DAWI provided two one-on-one services to the cooperative, which covered the topic of market research. UJC provided TA services to the cooperative that covered legal services.

**JKS PRINTING**

188 Beach 116th Street, Far Rockaway, NY 11694

COMMUNITY DISTRICT

14 Queens

INDUSTRY

Printing

NUMBER OF WORKER-MEMBERS:

2

NON-MEMBER WORKERS:

2

TWW provided 27 one-on-one services to JKS Printing, which covered the topics of business coaching, business plan development, financial assistance, governance consultation, and financial planning.

K

KALUK

443 39th Street, Brooklyn, NY 11232

COMMUNITY DISTRICT

7 Brooklyn

INDUSTRY

Marketing Consulting Services

NUMBER OF WORKER-MEMBERS:

N/A

NON-MEMBER WORKERS:

N/A

UJC provided TA services to Kaluk which covered the topic of legal assistance.

LOVE & LEARN CHILDCARE

774 Port Richmond Avenue, Staten Island, NY 10302

COMMUNITY DISTRICT

1 Staten Island

INDUSTRY

Child Care

NUMBER OF WORKER-MEMBERS:

N/A

NON-MEMBER WORKERS:

N/A

CFL provided a one-on-one service to Love & Learn Childcare, which covered the topic of governance consultation. UJC provided a one-on-one service to the cooperative that covered the topic of legal assistance.

L

LUV CUSTOM PRINTS

5012 3rd Avenue, Brooklyn, NY 11220

COMMUNITY DISTRICT

7 Brooklyn

INDUSTRY
Commercial Screen Printing

NUMBER OF WORKER-MEMBERS:

3

NON-MEMBER WORKERS:

0

DAWI provided four one-on-one services to Luv Custom Prints, which covered the topic of support and troubleshooting. TWW provided TA services to the cooperative that covered the topic of business coaching.

M

MAHARLIKA CLEANING COOPERATIVE

406 W. 40th Street, New York, NY 10018

COMMUNITY DISTRICT

4 Manhattan

INDUSTRY

N/A

NUMBER OF WORKER-MEMBERS:

N/A

NON-MEMBER WORKERS:

N/A

CFL provided 29 one-on-one services to Maharlika Cleaning Cooperative, which covered the topics of strategic planning, business plan development, financial planning, internal manuals, bookkeeping, support and troubleshooting, organizational planning, governance consultation, and business coaching. NYCNOWC provided a one-on-one service to the cooperative, which covered the topic of market research. UJC provided two one-on-one services to the cooperative that covered the topic of technical legal assistance.

MEERKAT MEDIA

140 58th Street, Building B, Suite 7C, Brooklyn, NY 11220

COMMUNITY DISTRICT

7 Brooklyn

INDUSTRY

N/A

NUMBER OF WORKER-MEMBERS:

N/A

NON-MEMBER WORKERS:

N/A

FPWA provided a one-on-one service to Meerkat Media which covered the topic of strategic planning.

N

NANNYBEE UPPER MANHATTAN

45 Wadsworth Avenue, New York, NY 10033

COMMUNITY DISTRICT

12 Manhattan

INDUSTRY

N/A

NUMBER OF WORKER-MEMBERS:

N/A

NON-MEMBER WORKERS:

N/A

CFL provided seven one-on-one services to NannyBee Upper Manhattan, which covered the topics of support and troubleshooting, business plan development, market research, governance consultation, and organizational planning. FPWA provided a one-on-one service to the cooperative which covered the topic of strategic planning. NYCNOWC provided a one-on-one service to the cooperative that covered web development and support. UJC provided two one-on-one services to the cooperative that covered legal assistance.

NEW DEAL HOME IMPROVEMENT COMPANY

164 W. 79th Street, Suite 1D, New York, NY 10024

COMMUNITY DISTRICT

7 Manhattan

INDUSTRY

Commercial and Institutional Building Construction

NUMBER OF WORKER-MEMBERS:

4

NON-MEMBER WORKERS:

0

GWC provided 28 one-on-one services to New Deal Home Improvement Company, which covered the topics of business plan development, governance consultation, and internal manuals. NYCNOWC provided a one-on-one service to the cooperative, which covered the topic of market research. TWW provided three one-on-one services to the cooperative that covered business coaching.

O

OMETEOTL

116 East Mosholu Parkway, Bronx, NY 10458

COMMUNITY DISTRICT

7 Bronx

INDUSTRY

Jewelry Making

NUMBER OF WORKER-MEMBERS:

3

NON-MEMBER WORKERS:

N/A

GWC provided five one-on-one services to Ometeotl, which covered the topic of business plan development. UJC provided TA services, which covered the topic of legal assistance.

ONPOINT SECURITY

4-25 Astoria Blvd, Astoria, NY 11102

COMMUNITY DISTRICT

1 Queens

INDUSTRY

Security Services

NUMBER OF WORKER-MEMBERS:

6

NON-MEMBER WORKERS:

3

FPWA provided a one-on-one service to OnPoint Security, which covered the topic of preparing for the co-op fair. UU provided 26 one-on-one services to the cooperative, which covered the topics of bookkeeping, support and troubleshooting, strategic planning, market research, and internal manuals.

OPEN WAVE DIGITAL

Woodside, NY 11377

COMMUNITY DISTRICT

2 Queens

INDUSTRY

Information

NUMBER OF WORKER-MEMBERS:

2

NON-MEMBER WORKERS:

0

NYCNOWC provided two one-on-one services to Open Wave Digital, which covered the topic of initial consultation.

OSHA SOLUTIONS

P.O. Box 8026, Jackson Heights, NY 11372

COMMUNITY DISTRICT

3 Queens

INDUSTRY

Education Services

NUMBER OF WORKER-MEMBERS:

5

NON-MEMBER WORKERS:

0

UU provided 19 one-on-one services to OSHA Solutions, which covered the topics of support and troubleshooting, strategic planning, translation services, bookkeeping, and governance consultation. UJC provided three one-on-one services to the cooperative, which covered the topic of legal consultation. FPWA provided a one-on-one service to the cooperative, which covered the topic of preparing for the co-op fair.

P

PA'LANTE FORWARD GREEN CLEANING LLC

92-10 Roosevelt Avenue, Jackson Heights, NY 11373

COMMUNITY DISTRICT

4 Queens

INDUSTRY

Janitorial Services

NUMBER OF WORKER-MEMBERS:

N/A

NON-MEMBER WORKERS:

N/A

CFL provided 30 one-on-one services to Pa'lante Forward Green Cleaning, which covered the topics of business plan development, business coaching, organizational planning, support and troubleshooting, financial planning, bookkeeping, internal manuals, and strategic planning. NYCNOWC provided three one-on-one services to the cooperative that covered bookkeeping, business coaching, and license, permit, and inspection support. UJC provided TA services to the cooperative, which covered legal assistance.

PAW PARTNERS

38-31 13th Street, Long Island City, NY 11101

COMMUNITY DISTRICT

1 Queens

INDUSTRY

Pet Care Services

NUMBER OF WORKER-MEMBERS:

3

NON-MEMBER WORKERS:

0

NYCNOWC provided a one-on-one service to Paw Partners, which covered the topic of market research. UU provided 32 one-on-one services to the cooperative, which covered the topics of market research, internal manuals, support and troubleshooting, organizational planning, strategic planning, web development and support, and business plan development. UJC provided TA services to the cooperative which covered legal assistance.

PHRENES THEATER COMPANY

808 MacDonough Street, 2R, Brooklyn, NY 11233

COMMUNITY DISTRICT

16 Brooklyn

INDUSTRY

Theater

NUMBER OF WORKER-MEMBERS:

10

NON-MEMBER WORKERS:

0

ICA provided six one-on-one services to Phrenes Theater Company, which covered the topics of business plan development, succession planning, governance consultation and an initial consultation.

POLIDO SKATEBOARDS

1231 Lafayette Avenue, 2nd Floor, Bronx, NY 10474

COMMUNITY DISTRICT

2 Bronx

INDUSTRY

Manufacturer of Skateboards

NUMBER OF WORKER-MEMBERS:

2

NON-MEMBER WORKERS:

0

BOC provided 14 one-on-one services to POLIDO Skateboards, which covered the topics of strategic

planning and business plan development. FPWA provided a one-on-one service that covered planning for the co-op fair. GWC provided 26 one-on-one services, which covered the topic of strategic planning.

POSITION DEVELOPMENT

20 Jay Street, Brooklyn, NY 11201

COMMUNITY DISTRICT

2 Brooklyn

INDUSTRY

Software Publishers

NUMBER OF WORKER-MEMBERS:

2

NON-MEMBER WORKERS:

5

TWW provided five one-on-one services to Position Development, which covered the topic of business coaching. DAWI provided a one-on-one service that covered succession planning.

R

RADIX MEDIA

522 Bergen Street, Brooklyn, NY 11217

COMMUNITY DISTRICT

8 Brooklyn

INDUSTRY

Printing

NUMBER OF WORKER-MEMBERS:

3

NON-MEMBER WORKERS:

0

ICA provided TA services to Radix Media, which covered the topics of business plan development, strategic planning, and business coaching.

ROCA MIA CONSTRUCTION

23-04 Cornaga Avenue, Far Rockaway, NY 11691

COMMUNITY DISTRICT

14 Queens

INDUSTRY

Construction

NUMBER OF WORKER-MEMBERS:

5

NON-MEMBER WORKERS:

0

TWW provided 24 one-on-one services to Roca Mia Construction, which covered the topic of business coaching.



SAMAMKAYA YOGA

119 W. 23rd Street, New York, NY 10011

COMMUNITY DISTRICT

4 Manhattan

INDUSTRY

N/A

NUMBER OF WORKER-MEMBERS:

N/A

NON-MEMBER WORKERS:

N/A

NYCNOWC provided a one-on-one service to Samamkaya Yoga, which covered the topic of market research.

SI SE PUEDE WOMEN'S CLEANING COOPERATIVE

4202 3rd Avenue, Brooklyn, NY 11232

COMMUNITY DISTRICT

7 Brooklyn

INDUSTRY

Janitorial Services

NUMBER OF WORKER-MEMBERS:

110

NON-MEMBER WORKERS:

1

UJC provided two one-on-one services to Si Se Puede Women's Cleaning Cooperative, which covered the topic of legal assistance.

SKEDADDLE PEST MANAGEMENT

4449 Byron Avenue, Bronx, NY 10466

COMMUNITY DISTRICT

12 Bronx

INDUSTRY

Residential and Commercial Pest Management

NUMBER OF WORKER-MEMBERS:

2

NON-MEMBER WORKERS:

1

BCDI provided two one-on-one services to Skedaddle Pest Management, which covered the topics of business plan development and strategic planning.

STATEN ISLAND CLEANING, LLC

774 Port Richmond Avenue, Staten Island, NY 10302

COMMUNITY DISTRICT

1 Staten Island

INDUSTRY

Janitorial Services

NUMBER OF WORKER-MEMBERS:

6

NON-MEMBER WORKERS:

0

CFL provided Brightly Cleaning Cooperative with 41 one-on-one services, which covered the topics of business coaching, organization planning, support and troubleshooting, web development and support, bookkeeping, and strategic planning. NYCNOWC provided the cooperative with a one-on-one service in the topic of bookkeeping. UJC provided a one-on-one service in the area of legal assistance.

SUNSET GARDENS CLEANING, LLC

201 Columbia Street, Brooklyn, NY 11231

COMMUNITY DISTRICT

6 Brooklyn

INDUSTRY

Janitorial Services

NUMBER OF WORKER-MEMBERS:

15

NON-MEMBER WORKERS:

N/A

UJC provided TA services to the cooperative, which covered legal assistance.

SUNSET SCHOLARS

443 39th Street, Brooklyn, NY 11232

COMMUNITY DISTRICT

7 Brooklyn

INDUSTRY

N/A

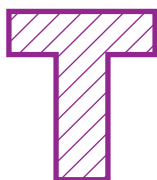
NUMBER OF WORKER-MEMBERS:

N/A

NON-MEMBER WORKERS:

N/A

CFL provided 31 one-on-one services to Sunset Scholars, which covered the topics of strategic planning, support and troubleshooting, organizational planning, internal manuals, bookkeeping, governance consultation, business coaching, and financial planning.



THE HOMEGIRL BOX

1665 Bedford Avenue, Brooklyn, NY 11225

COMMUNITY DISTRICT

9 Brooklyn

INDUSTRY

Giftboxes

NUMBER OF WORKER-MEMBERS:

2

NON-MEMBER WORKERS:

N/A

UJC provided TA services to The Homegirl Box, which covered legal assistance.

THE HOUSE OF SPOOF COLLECTIVE

838 Manida Street, Bronx, NY 10474

COMMUNITY DISTRICT

2 Bronx

INDUSTRY

N/A

NUMBER OF WORKER-MEMBERS:

N/A

NON-MEMBER WORKERS:

N/A

GWC provided two one-on-one services to The House of Spooof Collective, which covered the topics of business plan development and support and troubleshooting.

THIRD ROOT COMMUNITY HEALTH CENTER

380 Marlborough Road, Brooklyn, NY 11226

COMMUNITY DISTRICT

14 Brooklyn

INDUSTRY

Healthcare/Social Assistance

NUMBER OF WORKER-MEMBERS:

5

NON-MEMBER WORKERS:

7

TWW provided TA services to Third Root Community Health Center, which covered the topic of business coaching. UJC provided TA services to the cooperative which covered legal assistance.

THOROUGHbred PEST CONTROL

7014 13th Avenue, Suite 202, Brooklyn, NY 11228

COMMUNITY DISTRICT

10 Brooklyn

INDUSTRY

Professional Service

NUMBER OF WORKER-MEMBERS:

4

NON-MEMBER WORKERS:

0

TWW provided TA services to Thoroughbred Pest Control, which covered the topic of business coaching.

TRUSTY AMIGOS PET CARE COOPERATIVE

443 39th Street, Brooklyn, NY 11232

COMMUNITY DISTRICT

7 Brooklyn

INDUSTRY

N/A

NUMBER OF WORKER-MEMBERS:

N/A

NON-MEMBER WORKERS:

N/A

CFL provided 24 one-on-one services to Trusty Amigos Pet Care Cooperative, which covered the topics of strategic planning, business plan development, financial planning, internal manuals, business coaching, bookkeeping, translation services, and organizational planning.



UNITED & TRAINED WORKERS LLC

365 Broadway, Brooklyn, NY 11211

COMMUNITY DISTRICT

1 Brooklyn

INDUSTRY

Construction Education

NUMBER OF WORKER-MEMBERS:

6

NON-MEMBER WORKERS:

0

WJP provided seven one-on-one services to United & Trained Workers, which covered the topics of legal support, business planning, marketing and branding, and strategic planning.

UNITED HANDYMEN

443 39th Street, Brooklyn, NY 11232

COMMUNITY DISTRICT

7 Brooklyn

INDUSTRY

Handyman Services

NUMBER OF WORKER-MEMBERS:

6

NON-MEMBER WORKERS:

0

CFL provided 23 one-on-one services to United Handymen, which covered the topics of business coaching, internal manuals, bookkeeping, strategic planning, support and troubleshooting, financial planning, governance consultation, and legal assistance. UJC provided two one-on-one services to the cooperative which covered legal assistance.

UP & GO

443 39th Street, Brooklyn, NY 11232

COMMUNITY DISTRICT

7 Brooklyn

INDUSTRY

N/A

NUMBER OF WORKER-MEMBERS:

4

NON-MEMBER WORKERS:

N/A

CFL provided 15 one-on-one services to Up & Go, which covered the topics of financial planning, organizational planning, business coaching, support and troubleshooting, internal manuals, web development and support, market research and governance consultation. UJC provided five one-on-one services to the cooperative that covered legal assistance.

UPTOWN VILLAGE

2460 7th Avenue, New York, NY 10030

COMMUNITY DISTRICT

10 Manhattan

INDUSTRY

Maternity Services & Education

NUMBER OF WORKER-MEMBERS:

4

NON-MEMBER WORKERS:

1

GWC provided 35 one-on-one services to Uptown Village, which covered the topics of financial planning, business plan development, business coaching, organizational planning, financial consultation, succession planning, strategic planning, and internal manuals. BOC provided 13 one-on-one services to the cooperative, which covered strategic planning and financial planning. UJC provided a one-on-one service that covered legal assistance. TWW provided a one-on-one service that covered business coaching.



WHITE PINE COMMUNITY FARM

295 Duel Hollow Road, Wingdale, NY 12594

COMMUNITY DISTRICT

N/A

INDUSTRY

Farming, Processing & Retailing Green Markets

NUMBER OF WORKER-MEMBERS:

2

NON-MEMBER WORKERS:

3

GWC provided 28 one-on-one services to White Pine Community Farm, which covered the topics of strategic planning, governance consultation, business plan development, and internal manuals. BOC provided 18 one-on-one services to the cooperative that covered strategic planning, financial planning, and business plan development.

WOKE FOODS

1231 Lafayette Avenue, 2nd Floor, Bronx, NY 10474

COMMUNITY DISTRICT

2 Bronx

INDUSTRY

Catering Services

NUMBER OF WORKER-MEMBERS:

1

NON-MEMBER WORKERS:

2

GWC provided 44 one-on-one services to Woke Foods, which covered the topics of mentorship, business plan development, business coaching, financial consultation, support and troubleshooting.

financial planning, organizational planning, internal manuals, market research, and strategic planning. BOC provided five one-on-one services to the cooperative, which covered financial planning. UJC provided six one-on-one services to the cooperative that covered legal assistance. TWW provided four one-on-one services to the cooperative that covered business coaching and an initial consultation. NYCNOWC provided a one-on-one service to the cooperative which covered bookkeeping. FPWA provided a one-on-one service, which covered preparation for the co-op fair.

WORKERS TRANSPORT

195 Montague Street, Brooklyn, NY 11201

COMMUNITY DISTRICT

2 Brooklyn

INDUSTRY

Transportation

NUMBER OF WORKER-MEMBERS:

4

NON-MEMBER WORKERS:

0

ICA provided 13 one-on-one services, which covered the topics of business plan development, governance consultation, financial planning, web development and support, and bookkeeping. FPWA provided a one-on-one service that covered preparation for the co-op fair.



LOOKING FORWARD

The NYC Council funded WCBDI in FY2019 to help create and support more worker cooperatives. This funding supports 15 partner organizations, with centralized program management provided by SBS.

BRONX COOPERATIVE DEVELOPMENT INITIATIVE (BCDI)

2431 Morris Avenue
Bronx, NY 10468
bcdi.nyc

BRONX OVERALL ECONOMIC DEVELOPMENT CORPORATION (BOEDC)

851 Grand Concourse
Suite 123
Bronx, NY
boedc.com

BUSINESS OUTREACH CENTER NETWORK

85 S. Oxford Street
Brooklyn, NY 11217
bocnet.org

CAMBA

1720 Church Avenue
Brooklyn, NY 11226
camba.org

CENTER FOR FAMILY LIFE/SCO FAMILY OF SERVICES

443 39th Street
Brooklyn, NY 11232
sco.org

COMMONWISE EDUCATION

212 Battery Street
Burlington, VT 05401
commonwise.com

DEMOCRACY AT WORK INSTITUTE

394 Broadway
5th Floor
New York, NY 10013
institute.coop

GREEN WORKER COOPERATIVES

1231 Lafayette Avenue
2nd floor
Bronx, NY 10474
greenworker.coop

THE ICA GROUP

244 Fifth Avenue
Suite C230
New York, NY 10001
icagroup.org

MAIN STREET LEGAL SERVICES

2 Court Square
Long Island City, NY 11101
law.cuny.edu/academics/clinics/ced.html

NYC NETWORK OF WORKER COOPERATIVES

136 Lawrence Street
Suite 3B
Brooklyn, NY 11225
nycworker.coop

THIRD SECTOR NEW ENGLAND

89 South Street
Suite 700
Boston, MA 02111
tsne.org

URBAN JUSTICE CENTER

123 William Street
16th Floor
New York, NY 10038
urbanjustice.org

URBAN UPBOUND

4-25 Astoria Boulevard
Astoria, NY 11102
urbanupbound.org

THE WORKING WORLD

116 Nassau Street
Suite 513
New York, NY 10038
theworkingworld.org

◀ The team of worker-owners at Brooklyn Stone and Tile.

EVERY

GREGG BISHOP
COMMISSIONER

NYC Department of
Small Business Services
110 William Street, 7th Floor
New York, NY 10038

nyc.gov/sbs

DANIEL SYMON
ACTING CITY CHIEF
PROCUREMENT OFFICER

Mayor's Office of Contract Services
253 Broadway, 9th Floor
New York, NY 10007

nyc.gov/mocs