## Key to NYC — Conflict Resolution Tips for Businesses and Workers

### Remember S.P.E.D.

# 1. Slow Down: Self-check your body's reactions

- a. Notice your own flushed cheeks, raised heartbeat, clenched fist or jaw or headache
- b. Take deep breaths, ground yourself, practice self-empathy, drink water, get help
- c. Remember that slowing down, helps you respond rather than react

### 2. Prevent Escalation

- a. Set a friendly and respectful tone
- b. Establish rapport
- c. Be aware of your environment

### 3. Engage: In the moment tools

- a. Listen to understand
- b. Identify feelings & needs
- c. Empathize
- d. Ask questions/Offer options

### 4. Disengage: End well

- a. Maintain composure
- b. Be clear about policy in a respectful way
- c. Stop and get help when you are overwhelmed, or the situation escalates. Call 911 if you feel you are in danger



### What can I say?

### **Demonstrate listening and understanding**

"I hear this is a real inconvenience for you this evening. You are a regular and valued customer and we will do whatever we can to make sure you feel welcome here."

### **Empathize**

"There have been many changes over the last year and I know it's difficult. I do understand your disappointment. I'm sorry that this is frustrating."

### Be clear in your position

"We are required to enforce this policy as per NYC regulations. I cannot admit you without proof of vaccination. Please do bring your vaccination card the next time you visit us if you want to visit us indoors."

#### Offer options

"For now, can I show you some good seats for outdoor dining or offer you a takeout menu? Or if you are able to go home and obtain proof of vaccination, I'd be happy to hold a table for you."

#### **Disengage**

"Thank you for doing your best to be patient through this. We look forward to seeing you soon."

For more information, tips, and a conflict resolution <u>training video</u>, go to <u>nyc.gov/KeyToNYC</u>.

For information about mediation for an ongoing issue or conflict between a neighborhood resident and a business, go to <a href="https://nxxx.org/nyc.gov/MENDNYC">nyc.gov/MENDNYC</a>



TRIALS AND HEARINGS