THE CITY OF NEW YORK DEPARTMENT OF FINANCE DIVISION OF TAX POLICY & DATA ANALYTICS

STATISTICAL PROFILE OF THE NEW YORK CITY HOTEL ROOM OCCUPANCY TAX

TAX YEAR 2022

ERIC ADAMS, MAYOR

PRESTON NIBLACK, COMMISSIONER

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REPORT PREPARED BY THE DIVISION OF TAX POLICY & DATA ANALYTICS JULY 2023

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Introduction

Applicability

The Hotel Room Occupancy Tax must be paid on the occupancy, or the right of occupancy, of a room or rooms in a hotel. A "hotel" is a building or part of it that is regularly used for the lodging of guests, and includes an apartment hotel, a motel, boardinghouse, bed-and-breakfast, bungalow, or club, whether or not meals are served. The occupant of any room or rooms in a hotel must pay the tax. Hotel operators and remarketers (when a room has been rented through a reseller) collect the tax from the occupant. The Hotel Room Occupancy Tax is separate from the NYC Sales Tax on hotel room occupancy and is charged in addition to the Sales Tax.

A facility is not considered a hotel if, during any four consecutive tax quarters or any twelve-month period ending on the last day of February, rooms are rented on fewer than three occasions or for not more than 14 days in the aggregate. Rentals to permanent residents (residents who occupy a room for at least 180 consecutive days) are not taxable. Moreover, not-for-profit organizations formed and operated exclusively for religious, charitable, or educational purposes, or for the prevention of cruelty to children or animals, and government agencies and other organizations not subject to the sales tax on hotel room rentals are exempt from the Hotel Room Occupancy Tax.

The Hotel Room Occupancy Tax year starts on March 1 and ends on the last day of February of the following year.

Tax Rate and Liability

If the rent for the room is	The tax will be
\$10 or more, but less than \$20	50ϕ per day + 5.875% of the rent for the room
\$20 or more, but less than \$30	1.00 per day + 5.875% of the rent for the room
\$30 or more, but less than \$40	1.50 per day + 5.875% of the rent for the room
\$40 or more	2.00 per day + 5.875% of the rent for the room

The Hotel Room Occupancy Tax is based on the rent charged for the room, as follows:

In the case of hotel suites, the tax is the fixed amount shown above for each room in the suite plus 5.875 percent of the rent for the suite.

History

The rationale for the Hotel Room Occupancy Tax, first imposed in NYC in 1970, is that visitors should help pay the cost of basic services and tourism development initiatives that benefit them while here.

In 1970, the tax consisted of a flat fee based upon the daily rental value of the room. A 5.0 percent tax was imposed in addition to the flat fee in 1986, raised to 6.0 percent in 1990, then lowered to 5.0 percent in 1994 and raised to the current 5.875 percent in 2009. Also, in 2009, the tax was extended to apply to the markup on rooms rented through Internet and other hotel room occupancy resellers.

In 2015, local legislation adopted by the City Council extended the 5.875 percent rate through November 30, 2019. On November 27, 2019, the 5.875 percent rate was extended through November 30, 2023. Unless extended at that time, the rate would revert to 5 percent on December 1, 2023.

Effective June 1, 2016, the application of the state and local sales tax and the city Hotel Room Occupancy Tax to remarketed hotel rooms was simplified by exempting from these taxes the rent paid by a room remarketer to the hotel operator. Hotel room occupants are taxed on the total rent they pay to a room remarketer. Formerly, a room remarketer was taxed on the rent it paid for the room to the hotel operator but was eligible for a credit or refund of the tax paid if certain conditions were met. As a result of the change in the law, room remarketers are no longer required to pay tax on the rooms they rent from the hotel operator.

On May 18, 2021, then-Mayor Bill de Blasio signed an executive order that eliminated the 5.875 percent portion of New York City's Hotel Room Occupancy Tax rate for the three-month period from June 1 to August 31, 2021. The purpose of this measure was to help tourism recover from the COVID-19 pandemic.

NYC Hotel Room Occupancy Tax Rates							
07/08/86 - 08/31/90	5.000%						
09/01/90 - 11/30/94	6.000%						
12/01/94 - 02/28/09	5.000%						
03/01/09 - 11/30/13	5.875%						
12/01/13 - 12/19/13	5.000%						
12/20/13 - 05/31/21	5.875%						
06/01/21 - 08/31/21	0.000%						
09/01/21 - present	5.875%						

HOTEL ROOM OCCUPANCY TAX TAX YEAR 2022

Table 1DISTRIBUTION BY LIABILITY RANGE(NUMBER OF ROOMS RENTED AND DOLLARS IN THOUSANDS)

							Liability				
			Number				Daily				
Liability Per	Number	% of	of Rooms	% of		% of		Additional		% of	
Taxpayer	of Hotels	Total	Rented	Total	Total Rent	Total	Тах	Tax Due	Total	Total	
Under \$10K	114	12.4 %	36	0.1 %	\$4,606	0.0 %	\$66	\$271	\$337	0.1 %	
\$10K - \$25K	38	4.1	57	0.2	8,973	0.1	113	527	640	0.1	
\$25K - \$50K	48	5.2	229	0.6	24,530	0.3	451	1,441	1,892	0.3	
\$50K - \$100K	103	11.2	913	2.5	103,295	1.1	1,816	6,069	7,884	1.3	
\$100K - \$200K	119	12.9	1,632	4.4	233,529	2.5	3,248	13,720	16,968	2.7	
\$200K - \$300K	75	8.2	1,521	4.1	264,967	2.8	3,033	15,567	18,600	3.0	
\$300K - \$400K	45	4.9	1,190	3.2	231,462	2.5	2,380	13,598	15,978	2.6	
\$400K - \$500K	32	3.5	943	2.6	213,218	2.3	1,886	12,527	14,412	2.3	
\$500K - \$1M	147	16.0	6,383	17.4	1,542,190	16.4	12,765	90,604	103,369	16.5	
\$1M - \$1.5M	66	7.2	4,596	12.5	1,218,828	13.0	9,192	71,612	80,805	12.9	
\$1.5M - \$2M	35	3.8	3,046	8.3	948,568	10.1	6,091	55,728	61,820	9.9	
\$2M - \$2.5M	25	2.7	2,704	7.4	864,256	9.2	5,408	50,775	56,183	9.0	
\$2.5M or More	43	4.7	7,296	19.8	2,480,129	26.4	14,591	145,708	160,299	25.6	
Remarketers	29	3.2	6,237	17.0	1,269,911	13.5	12,474	74,654	87,128	13.9	
TOTAL	919	100.0 %	36,781	100.0 %	\$9,408,460	100.0 %	\$73,515	\$552,800	\$626,315	100.0 %	

HOTEL ROOM OCCUPANCY TAX TAX YEAR 2022

Table 2DISTRIBUTION BY BOROUGH(NUMBER OF ROOMS RENTED AND DOLLARS IN THOUSANDS)

							Liability				
			Number				Daily				
	Number	% of	of Rooms	% of		% of	Room	Additional		% of	
Borough	of Hotels	Total	Rented	Total	Total Rent	Total	Тах	Tax Due	Total	Total	
Manhattan	578	62.9 %	25,184	68.5 %	\$7,223,575	76.8 %	\$50,354	\$424,392	\$474,745	75.8 %	
Bronx	43	4.7	496	1.3	52,428	0.6	961	3,080	4,042	0.6	
Brooklyn	112	12.2	1,767	4.8	370,751	3.9	3,533	21,782	25,315	4.0	
Queens	141	15.3	2,931	8.0	468,580	5.0	5,859	27,529	33,388	5.3	
Staten Island/Other	16	1.7	166	0.5	23,215	0.2	333	1,364	1,697	0.3	
Remarketers	29	3.2	6,237	17.0	1,269,911	13.5	12,474	74,654	87,128	13.9	
TOTAL	919	100.0 %	36,781	100.0 %	\$9,408,460	100.0 %	\$73,515	\$552,800	\$626,315	100.0 %	

HOTEL ROOM OCCUPANCY TAX TAX YEAR 2022

Table 3DISTRIBUTION BY AVERAGE DAILY ROOM RENT(NUMBER OF ROOMS RENTED AND DOLLARS IN THOUSANDS)

							Liability				
			Number				Daily				
Average Daily	Number	% o f	of Rooms	% of		% of		Additional		% of	
Room Rent	of Hotels	Total	Rented	Total	Total Rent	Total	Tax	Tax Due	Total	Total	
Under ¢50 er											
Under \$50 or		0 4 0/	00.4		* 0.005	0.4.0/				04.0/	
Unavailable	22	2.4 %	204	0.6 %	\$8,625	0.1 %	\$373	\$507	\$880	0.1 %	
\$50 - \$100	113	12.3	2,089	5.7	151,696	1.6	4,167	8,912	\$13,079	2.1	
\$100 - \$150	164	17.8	2,862	7.8	356,285	3.8	5,724	20,932	26,656	4.3	
\$150 - \$200	158	17.2	4,729	12.9	844,834	9.0	9,458	49,634	59,092	9.4	
\$200 - \$250	145	15.8	6,597	17.9	1,473,919	15.7	13,194	86,593	99,787	15.9	
\$250 - \$300	87	9.5	4,926	13.4	1,342,348	14.3	9,851	78,863	88,714	14.2	
\$300 - \$350	68	7.4	3,899	10.6	1,271,014	13.5	7,797	74,672	82,469	13.2	
\$350 - \$500	75	8.2	3,615	9.8	1,454,981	15.5	7,229	85,480	92,709	14.8	
\$500 - \$700	25	2.7	790	2.1	453,238	4.8	1,581	26,634	28,215	4.5	
More than \$700	33	3.6	833	2.3	781,609	8.3	1,666	45,920	47,585	7.6	
Remarketers	29	3.2	6,237	17.0	1,269,911	13.5	12,474	74,654	87,128	13.9	
TOTAL	919	100.0 %	36,781	100.0 %	\$9,408,460	100.0 %	\$73,515	\$552,800	\$626,315	100.0 %	

HOTEL ROOM OCCUPANCY TAX





Note: The additional tax due increased from 5.0 percent to 5.875 percent on March 1, 2009 and was temporarily reduced to 0 percent from June 1, 2021 to August 31, 2021.

HOTEL ROOM OCCUPANCY TAX

Figure 2 LIABILITY COMPARED TO NYC VISITORS, AVERAGE DAILY ROOM RENT, ROOM INVENTORY, AND OCCUPANCY RATE TAX YEARS 2003 – 2022

 Hotel Room Occupancy Tax liability recuperated from pandemic-related losses incurred in the prior two years.



Note: The additional tax due increased from 5.0 percent to 5.875 percent on March 1, 2009 and was temporarily reduced to 0 percent from June 1, 2021 to August 31, 2021.

Sources: Hotel Room Occupancy Tax liability is from NYC Department of Finance records. All other data are from New York City Tourism + Conventions.