THE CITY OF NEW YORK DEPARTMENT OF FINANCE DIVISION OF TAX POLICY & DATA ANALYTICS

STATISTICAL PROFILE OF THE NEW YORK CITY HOTEL ROOM OCCUPANCY TAX

TAX YEAR 2021

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REPORT PREPARED BY THE
DIVISION OF TAX POLICY & DATA ANALYTICS
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Introduction

Applicability

The Hotel Room Occupancy Tax must be paid on the occupancy, or the right of occupancy, of a room or rooms in a hotel. A "hotel" is a building or part of it that is regularly used for the lodging of guests, and includes an apartment hotel, a motel, boardinghouse, bed-and-breakfast, bungalow, or club, whether or not meals are served. The occupant of any room or rooms in a hotel must pay the tax. Hotel operators and remarketers (when a room has been rented through a reseller) collect the tax from the occupant. The Hotel Room Occupancy Tax is separate from the NYC Sales Tax on hotel room occupancy and is charged in addition to the Sales Tax.

A facility is not considered a hotel if, during any four consecutive tax quarters or any twelve-month period ending on the last day of February, rooms are rented on fewer than three occasions or for not more than 14 days in the aggregate. Rentals to permanent residents (residents who occupy a room for at least 180 consecutive days) are not taxable. Moreover, not-for-profit organizations formed and operated exclusively for religious, charitable, or educational purposes, or for the prevention of cruelty to children or animals, and government agencies and other organizations not subject to the sales tax on hotel room rentals are exempt from the Hotel Room Occupancy Tax.

The Hotel Room Occupancy Tax year starts on March 1 and ends on the last day of February of the following year.

Tax Rate and Liability

The Hotel Room Occupancy Tax is based on the rent charged for the room, as follows:

If the rent for the room is	The tax will be
\$10 or more, but less than \$20	50ϕ per day + 5.875% of the rent for the room
\$20 or more, but less than \$30	\$1.00 per day + 5.875% of the rent for the room
\$30 or more, but less than \$40	\$1.50 per day + 5.875% of the rent for the room
\$40 or more	\$2.00 per day + 5.875% of the rent for the room

In the case of hotel suites, the tax is the fixed amount shown above for each room in the suite plus 5.875 percent of the rent for the suite.

On May 18, 2021, then-Mayor Bill de Blasio signed an executive order that eliminated the 5.875 percent portion of New York City's Hotel Room Occupancy Tax rate for the three-month period from June 1 to August 31, 2021.

History

The rationale for the Hotel Room Occupancy Tax, first imposed in NYC in 1970, is that visitors should help pay the cost of basic services and tourism development initiatives that benefit them while here.

In 1970, the tax consisted of a flat fee based upon the daily rental value of the room. A 5.0 percent tax was imposed in addition to the flat fee in 1986, raised to 6.0 percent in 1990, then lowered to 5.0 percent in 1994 and raised to the current 5.875 percent in 2009. Also, in 2009, the tax was extended to apply to the markup on rooms rented through Internet and other hotel room occupancy resellers.

In 2015, local legislation adopted by the City Council extended the 5.875 percent rate through November 30, 2019. On November 27, 2019, the 5.875 percent rate was extended through November 30, 2023. Unless extended at that time, the rate would revert to 5 percent on December 1, 2023.

Effective June 1, 2016, the application of the state and local sales tax and the city Hotel Room Occupancy Tax to remarketed hotel rooms was simplified by exempting from these taxes the rent paid by a room remarketer to the hotel operator. Hotel room occupants are taxable on the total rent they pay to a room remarketer. Formerly, a room remarketer was taxable on the rent it paid for the room to the hotel operator but was eligible for a credit or refund of the tax paid if certain conditions were met. As a result of the change in the law, room remarketers are no longer be required to pay tax on the rooms they rent from the hotel operator.

NYC Hotel Room Occupancy Tax Rates							
07/08/86 - 08/31/90	5.000%						
09/01/90 - 11/30/94	6.000%						
12/01/94 - 02/28/09	5.000%						
03/01/09 - 11/30/13	5.875%						
12/01/13 - 12/19/13	5.000%						
12/20/13 - 05/31/21	5.875%						
06/01/21 - 08/31/21	0.000%						
09/01/21 - present	5.875%						

HOTEL ROOM OCCUPANCY TAX TAX YEAR 2021

Table 1 DISTRIBUTION BY LIABILITY RANGE (NUMBER OF ROOMS RENTED AND DOLLARS IN THOUSANDS)

							Liability			
Liability Per	Number	% of	Number of Rooms	% of		% of	Daily Room	Additional		% of
Taxpayer	of Hotels	Total	Rented	Total	Total Rent	Total	Tax	Tax Due	Total	Total
Under \$10K	127	15.3 %	53	0.2 %	\$5,590	0.1 %	\$95	\$266	\$362	0.2 %
\$10K - \$25K	52	6.3	126	0.6	13,635	0.3	248	653	901	0.4
\$25K - \$50K	79	9.5	427	2.0	45,317	1.1	852	2,067	2,919	1.2
\$50K - \$100K	132	15.9	1,327	6.1	150,667	3.7	2,645	6,843	9,489	4.1
\$100K - \$200K	138	16.7	2,301	10.6	335,371	8.1	4,601	15,556	20,158	8.6
\$200K - \$300K	81	9.8	2,010	9.3	335,382	8.1	4,021	15,566	19,587	8.4
\$300K - \$400K	39	4.7	1,515	7.0	218,532	5.3	3,031	10,213	13,244	5.7
More than \$400K	149	18.0	9,532	44.0	2,319,909	56.3	19,064	107,909	126,972	54.3
Remarketers	31	3.7	4,380	20.2	697,092	16.9	8,760	31,615	40,375	17.3
TOTAL	828	100.0 %	21,671	100.0 %	\$4,121,495	100.0 %	\$43,317	\$190,689	\$234,006	100.0 %

HOTEL ROOM OCCUPANCY TAX TAX YEAR 2021

Table 2

DISTRIBUTION BY BOROUGH
(NUMBER OF ROOMS RENTED AND DOLLARS IN THOUSANDS)

							Liability			
			Number				Daily			
	Number	% of	of Rooms	% of		% of	Room	Additional		% of
Borough	of Hotels	Total	Rented	Total	Total Rent	Total	Tax	Tax Due	Total	Total
Manhattan	517	62.4 %	13,458	62.1	% \$2,897,045	70.3 %	\$26,903	\$135,995	\$162,898	69.6 %
Bronx	38	4.6	431	2.0	39,859	1.0	856	1,807	2,663	1.1
Brooklyn	100	12.1	1,299	6.0	219,045	5.3	2,597	9,507	12,104	5.2
Queens	125	15.1	1,961	9.0	249,505	6.1	3,920	10,883	14,803	6.3
Staten Island/Other	17	2.1	141	0.6	18,949	0.5	281	881	1,163	0.5
Remarketers	31	3.7	4,380	20.2	697,092	16.9	8,760	31,615	40,375	17.3
TOTAL	828	100.0 %	21,671	100.0	% \$4,121,495	100.0 %	\$43,317	\$190,689	\$234,006	100.0 %

HOTEL ROOM OCCUPANCY TAX TAX YEAR 2021

Table 3 DISTRIBUTION BY AVERAGE DAILY ROOM RENT (NUMBER OF ROOMS RENTED AND DOLLARS IN THOUSANDS)

Liability Number Daily **Average Daily** Number % of of Rooms % of % of Room Additional % of **Room Rent** of Hotels Total Rented Total **Total Rent** Total Tax Tax Due Total Total Under \$40 or Unavailable 0.2 % 16 1.9 % 218 1.0 % \$6,360 \$418 \$366 \$784 0.3 % \$40 - \$100 167 20.2 2,217 10.2 169,882 4.1 4,429 8,131 \$12,561 5.4 \$100 - \$150 234 28.3 4,913 22.7 635,158 15.4 9,825 30,811 40,636 17.4 \$150 - \$200 154 18.6 4,649 21.5 802,176 19.5 9,297 36,679 45,976 19.6 \$200 - \$250 74 8.9 1,817 8.4 403,749 9.8 3,634 18,147 21,781 9.3 \$250 - \$300 18,593 9.2 45 5.4 1,442 6.7 399,241 9.7 2,885 21,478 \$300 - \$350 191,497 8,489 33 4.0 575 2.7 4.6 9,639 4.1 1,151 \$350 - \$500 324,535 14,356 32 3.9 781 3.6 7.9 1,563 15,919 6.8 \$500 - \$700 14 1.7 328 1.5 194,885 4.7 657 8,763 9,420 4.0 More than \$700 28 3.4 349 1.6 296,921 7.2 699 14,739 15,437 6.6 Remarketers 4,380 20.2 697,092 31,615 40,375 31 3.7 16.9 8,760 17.3

100.0 % \$4,121,495

100.0 %

\$43,317 \$190,689 \$234,006

100.0 %

TOTAL

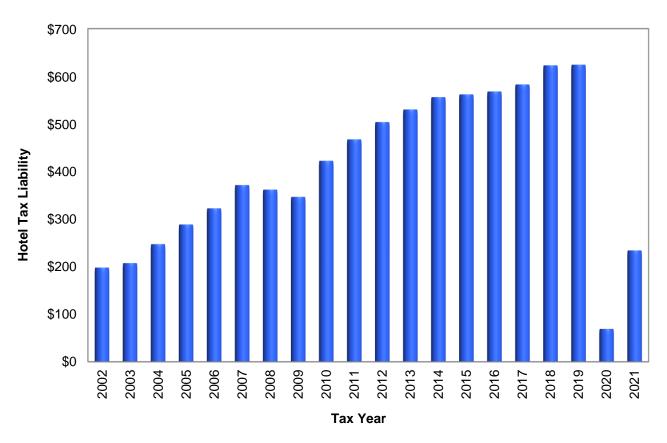
828

100.0 %

21,671

HOTEL ROOM OCCUPANCY TAX

Figure 1 LIABILITY TAX YEARS 2002 – 2021 (\$ MILLIONS)

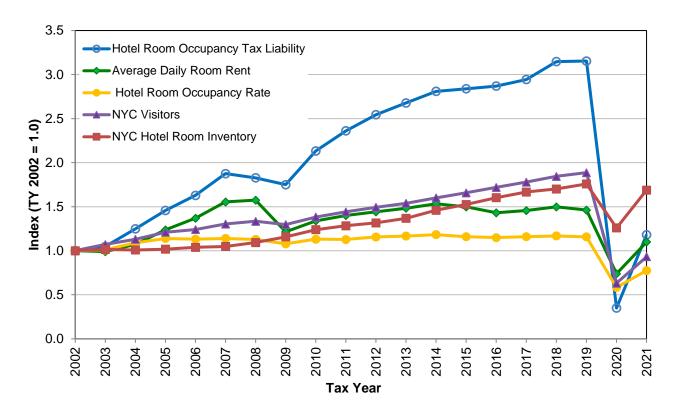


Note: The additional tax due increased from 5.0 percent to 5.875 percent on March 1, 2009 and was temporarily reduced to 0 percent from June 1, 2021, to August 31, 2021.

HOTEL ROOM OCCUPANCY TAX

Figure 2 LIABILITY COMPARED TO NYC VISITORS, AVERAGE DAILY ROOM RENT, ROOM INVENTORY, AND OCCUPANCY RATE TAX YEARS 2002 – 2021

 After increasing each year from 2009 to 2019, Hotel Room Occupancy Tax liability declined dramatically in 2020 due to the COVID-19 pandemic. Liability rebounded somewhat in 2021, reaching 37 percent of 2019's level.



Note: The additional tax due increased from 5.0 percent to 5.875 percent on March 1, 2009 and was temporarily reduced to 0 percent from June 1, 2021, to August 31, 2021.

Sources: Hotel Room Occupancy Tax liability is from NYC Department of Finance records. All other data are from NYC & Company.